



YUMA COUNTY

Innovative Workforce Solutions

YUMA COUNTY WORKFORCE DEVELOPMENT BOARD

Yuma Private Industry Council, Administration Building
3834 W. 16th Street, Yuma AZ 85364

Meeting Link:

<https://us06web.zoom.us/j/85762973158?pwd=Y1VONkcxSXc4T0dJNVFjSWhMejZrZz09>

Meeting ID: 857 6297 3158, Passcode: 558294

Phone: +1 669 900 6833 US

November 10, 2021

9:00 a.m.

MINUTES

I. CALL MEETING TO ORDER

Diane Poirot called the meeting to order at 9:00 a.m.

II. PLEDGE OF ALLEGIANCE

Steven M. Miller led the Pledge of Allegiance.

III. ROLL CALL

The roll was called, and those present and absent were:

Members Present (Virtually)	Members Absent
1. Judith Castro	1. Maria Chavoya (Excused)
2. Jesus G. Figueroa	2. Daniel P. Corr (Excused)
3. Charles Grube	3. Blanca G. Garza (Excused)
4. Karen King	4. Kevin Imes (Excused)
5. Samuel G. Loveless	5. Gregory LaVann (Excused)
6. James Luft	6. Antonio Zuniga (Excused)
7. Dave Miller	
8. Steven M. Miller (In-Person)	
9. Douglas A. Pancrazi	
10. Diane Poirot	
11. Miguel Ramos	
12. Wayne Rooks	
13. Tonya Tacker	

Thereby a quorum was established.

Guest (Virtually)

Soren Simonsen, Workforce Advisor-Community Advocate

Jay Parke, Walker & Armstrong (In-Person)

Kenny Curiel, Reentry Coordinator DES

Nidia Herrera, YPIC

Mariana Martinez, YPIC

Patrick Goetz, YPIC

Juan Castillo, YPIC

Steve Barba, YPIC

Beatriz Aguilar, YPIC

IV. *CALL TO THE PUBLIC

There were no comments from the public.

V. INTRODUCTIONS

Diane Poirot introduced Dave Miller, General Manager for KYMA who was appointed on November 1, 2021 to the Board.

VI. FINANCE & PERSONNEL COMMITTEE REPORT

Diane Poirot informed the Board, the Finance and Personnel Committee met on October 19, 2021 and reviewed the Youth Committee-Close Up Proposal.

VII. DISCUSSION AND ACTION ITEMS:

A. Approval of the Consent Agenda

- 1. Meeting Minutes (September 8, 2021)**
- 2. Youth Committee-Close Up Proposal for 2022**
- 3. Appointment of Jorge Osuna to the Youth Committee**

Diane Poirot asked for a motion to approve the Consent Agenda.

Steven M. Miller made a motion to approve the Consent Agenda; Seconded by Judith Castro.

VOICE VOTE: The motion carried 13-0 (Yes: Judith Castro, Jesus G. Figueroa, Charles Grube, Karen King, Samuel G. Loveless, James Luft, Dave Miller, Steven M. Miller, Douglas A. Pancrazi, Diane Poirot, Miguel Ramos, Wayne Rooks & Tonya Tacker)

B. Discussion and Action Items

1. Acceptance of the 2020-2021 Audit by the Firm Walker & Armstrong LLP

Jay Parke from Walker & Armstrong LLP presented a summary of the audit results for fiscal year 2021. Summary is as follows:

- Issued the final audited financial statements and the required communications letter
- Issued an unmodified “clean” opinion on the financial statements
- Revenue recognition updated with two new standards
 - Revenues from Contracts with Customers
 - Not for Profit Entities
- Cash and investments increased
- The Arizona Charter School Board recommends 30 days of expenses in unrestricted cash, the school has 36.2 days of expenses in unrestricted cash
- Statements of Financial Position, Statement of Activities, Charter School Statement of Activities, Total Revenues and Revenue by Type
- Internal Control Comments and Required Communications to the Board

Diane Poirot asked for a motion to approve the 2020-2021 Audit prepared by the Firm Walker & Armstrong LLP.

Steven M. Miller made a motion to approve the 2020-2021 Audit prepared by the Firm Walker & Armstrong LLP; Seconded by Judith Castro.

VOICE VOTE: The motion carried 13-0 (Yes: Judith Castro, Jesus G. Figueroa, Charles Grube, Karen King, Samuel G. Loveless, James Luft, Dave Miller, Steven M. Miller, Douglas A. Pancrazi, Diane Poirot, Miguel Ramos, Wayne Rooks & Tonya Tacker)

2. Acceptance of the 2020 990 IRS Tax Return Prepared by the Firm Walker & Armstrong LLP

Mr. Parke informed the Board the tax return is prepared based on the audit. The 990 form was prepared, signed and is ready to submit.

Diane Poirot asked for a motion to approve the 2020 990 IRS Tax Return prepared by the Firm Walker & Armstrong LLP.

Samuel G. Loveless made a motion to approve the 2020 990 IRS Tax Return prepared by the Firm Walker & Armstrong LLP; Seconded by Tonya Tacker.

VOICE VOTE: The motion carried 13-0 (Yes: Judith Castro, Jesus G. Figueroa, Charles Grube, Karen King, Samuel G. Loveless, James Luft, Dave Miller, Steven M. Miller, Douglas A. Pancrazi, Diane Poirot, Miguel Ramos, Wayne Rooks & Tonya Tacker)

3. Recommend the Establishment of the Personnel Policies & Procedures Committee

Nidia Herrera recommended the Workforce Development Board approves the establishment of the Personnel Policies and Procedures Committee and appointment of the following members,

- Antonio Zuniga (Chair)
- Human Resources Manager, LWDB Staff
- Operations Director, LWDB Staff

The purpose of the committee is to review non-financial personnel policies and procedures of the administrative organization. The committee will make recommendations to the Local Board for approval or revision of policies.

Diane Poirot asked for a motion to approve the establishment of the Personnel Policies and Procedures Committee.

Steven M. Miller made a motion to approve the establishment of the Personnel Policies and Procedures Committee; Seconded by Charles Grube.

VOICE VOTE: The motion carried 13-0 (Yes: Judith Castro, Jesus G. Figueroa, Charles Grube, Karen King, Samuel G. Loveless, James Luft, Dave Miller, Steven M. Miller, Douglas A. Pancrazi, Diane Poirot, Miguel Ramos, Wayne Rooks & Tonya Tacker)

VIII. DIRECTORS REPORT

Nidia Herrera acknowledged the Yuma County Deputy Administrator, Ian McGaughey was present and thanked all Veterans for their service.

Executive Director presented a PowerPoint. PowerPoint is attached.

IX. PRESENTATION AND INFORMATION ITEMS

1. Business Services/Rapid Response

Mariana Martinez, Employer Engagement & Rapid Response Coordinator presented a PowerPoint. PowerPoint is attached.

2. Youth Services Presentation

Juan Castillo, Youth Director presented a PowerPoint. PowerPoint is attached.

3. ARIZONA@WORK Reentry Program Presentation

Kenny Curiel, Reentry Coordinator presented a PowerPoint. PowerPoint is attached.

Steven M. Miller asked if the program is offered in Yuma. Mr. Curiel replied there are two units form Yuma that they are currently working with.

4. TransfrVR Presentation

Soren Simonsen, Workforce Advisor and Community Advocate presented a PowerPoint. PowerPoint is attached.

5. Financials as of September 30, 2021

Steve Barba informed the Board expenses are at 20% spent.

X. WDB MEETING SCHEDULE

A. Proposed Next Meeting Date: Wednesday, January 12, 2021 at 9:00 a.m.

B. Board Meetings In-Person or via Zoom

The Board agreed to move into a hybrid model for the upcoming meetings.

XI. OTHER INFORMATION AND/OR COMMITTEE REPORTS

A. Economic Development Issues Report

The Economic Development Issues Report was not provided.

B. Educational Opportunity Center Charter High School Board Report

Steven M. Miller reported:

- Enrollment is at 108
- Expenses are at 26%, and are at 19% of the school year

C. Southwest Technical Education District Yuma (STEDY) Report

The Southwest Technical Education District Yuma report was not provided.

XII. GOOD OF THE ORDER

Nidia Herrera commented Mr. Simonsen sent a demo, an email will be going out soon to all Board members, service providers and the charter school to demo the program. If there is an interest, it will be presented to the Board for recommendation.

Steven M. Miller commented the Boy Scouts will be placing over 100 American flags to honor Veterans in front of the St John Neumann Roman Catholic Church.

XIII. ADJOURNMENT

Diane Poirot called for a motion to adjourn the meeting. A motion was made by Steven M. Miller; Seconded by Samuel G. Loveless. The motion carried.

The meeting adjourned at 10:46 a.m.

VOICE VOTE: The motion carried 13-0 (Yes: Judith Castro, Jesus G. Figueroa, Charles Grube, Karen King, Samuel G. Loveless, James Luft, Dave Miller, Steven M. Miller, Douglas A. Pancrazi, Diane Poirot, Miguel Ramos, Wayne Rooks & Tonya Tacker)

Respectfully submitted by Beatriz Aguilar, Clerk of the Board.



YUMA COUNTY

Innovative Workforce Solutions

Executive Director's Report

Nidia Herrera
November 10, 2021

Program funded by the US Department of Labor – WIOA Title IB

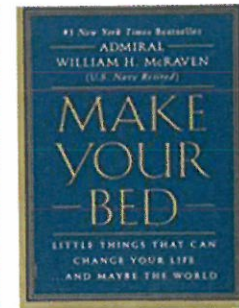
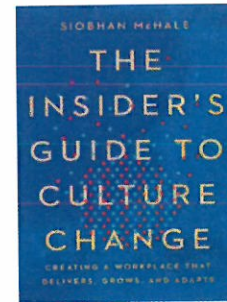
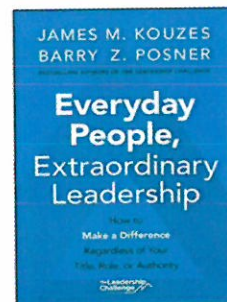
COVID-19 Precautionary Measures



- ▶ **Under Executive Order (2020-12) - WIOA Services “Essential”**
- ▶ **Continuity of Operation Plan (COOP)**
 - CDC Guidelines
 - Face Covering Requirement
 - Risk of Non-Vaccinated Individuals
 - Sanitation Stations & Temperature Checks
 - Practice Social Distancing
 - Exposures (September-November): 2 MLK; 1 One Stop Center
 - Pending State Guidance on Presidents Executive Order ~ Vaccination Mandate

LWDB Action Items

- ▶ **Local Board & Board of Supervisors (BOS):**
 - Business Member Appointed (11/1/21): Mr. Dave Miller ~ KYMA
 - Local Board Status: 19 Members
 - Thank You! ~ Chief Elected Officials (BOS) 😊
- ▶ **Executive Director & Board Member Meetings**
- ▶ **Board In-Service Training** (Planning Phase)
- ▶ **Case Management Training** (Planning Phase)
- ▶ **Dept. of Economic Security (DES): Job Center Certification**
- ▶ **Equal Opportunity Employment State Audit** ~ No findings
- ▶ **Monthly Service Provider Meeting** ~ Sept 30th
 - AWC, EQUUS, One Stop Operator, ROSS & Youth Services
- ▶ **Agricultural Job Fair:** September 15th
- ▶ **Retail Work of Arizona:** October 5th
- ▶ **Yuma Community Job & Education Fair:** October 6th
- ▶ **Yuma County Domestic Violence Walk:** October 14th
- ▶ **Yuma County Anti-Drug Coalition Red Ribbon Event:** October 23rd
- ▶ **Veteran's Stand-down Event:** October 23rd
- ▶ **Staff Attending Yuma County Trainings**
- ▶ **LWDB Management Staff Development**



LWDB In-Service Day

MLK Center ~ October 11, 2021

Presenter: Joseph Reynoso



LWDB Action Items, cont.

- ▶ **Arizona Workforce Association ~ Vice-Chair**
- ▶ **Walker & Armstrong Audit**
- ▶ **TRANSFVR Preview**
- ▶ **KAWC NRP Interview ~ October 14th**
- ▶ **Yuma Biz Article**
- ▶ **Holiday Schedule:**
 - November 11th ~ Veteran's Day
 - November 25th & 26th ~ Thanksgiving
 - December 23rd, 24th & 31st ~ Christmas/New Years
- ▶ **State Prison Success: NCCER Certification Graduation ~ August 9th**
 - NCCER ~ National Center for Construction Education & Research
 - Partnership: ARIZONA@WORK & AWC
 - 5 Inmates ~ Certified as Instructors (First in the State of Arizona-Best Practice)
 - Pictures pending approval
 - Pending course start dates



Potential Training Programs for January 2022

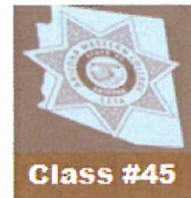
▶ Pending ETPL Review & Approval:

**ELIGIBLE
TRAINING
PROVIDER LIST
TRAINING
(ETPL)**

- ❖ Detention Officer Training Academy ~AWC
- ❖ Basic Public Safety Dispatcher ~AWC
- ❖ Accelerated Community Health Care Worker Program ~AWC
- ❖ Medical Office Specialist ~AWC



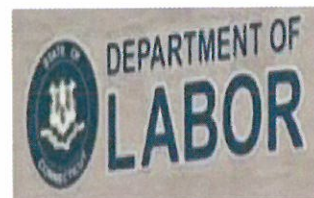
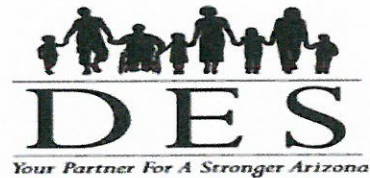
Law Enforcement Training Academy



- ▶ **Part-time Class: Graduation ~ 9/16/21**
 - Two (2) WIOA Participants Completed: 2 City of Yuma
- ▶ **Full-time Class: In Progress ~ 10/5/21**
 - Seventeen (17) WIOA Participants Enrolled
 - Projected Graduation: 2/24/22
- ▶ **Cocopah & Quechan LETA Collaboration**

State of Arizona & Department of Labor (DOL) Update

- ▶ **State of Arizona (DES):**
 - **Technology: National Governance Assistance/Workforce Innovation Network (WIN) Grant:** No State Updates
 - **Performance Measure ~ Services to Employers:** No State Updates
 - **Data Validation Audit:** In Progress
 - **Yuma Recognition: Lanny Branch Award ~ Yuma One Stop Center (Veterans)**
 - **State & Local Plan Modification Timelines Workgroup:**
 - Yuma, Pinal, Northeastern & City of Phoenix
 - Due for Review to DES/ADE/WAC ~ U.S. Dept. of Labor (April 2022)
- ▶ **Office of Economic Opportunity (OEO): Annual Council Convening Meeting** ~ December 14th (In-person)
- ▶ **DOL: Recovery & Re-Employment Readiness Consultation:** No DOL Updates



Job Center Certification



- ▶ State Deadline: July 1, 2021 (2 weeks)
- ▶ Review Team: Ms. Chavoya, Mr. LaVann, Patrick & Nidia
- ▶ Certification Requirement: Every 3 Years
- ▶ State's Process/Steps:
 - Technical Assistance Sessions: June 15th & June 22nd
 - Review documents & Feedback to Local Area
 - Submit to Workforce Arizona Council (WAC) for Approval
- ▶ Status: Office Economic Opportunity (OEO)
Recommending Approval to WAC: November 30th



Performance PY' 20/21

(7/1/2020 – 6/30/2021)

Adult

Update: October 29th

Employment Rate (Q2) (Cohort Period: 07/01/2019 - 06/30/2020)		Employment Rate (Q4) (Cohort Period: 01/01/2019 - 12/31/2019)		Median Earnings (Cohort Period: 07/01/2019 - 06/30/2020)	Credential Rate (Cohort Period: 01/01/2019 - 12/31/2019)		Measurable Skill Gains (Cohort Period: 07/01/2020 - 06/30/2021)	
	Rate		Rate	Earnings		Rate		Rate
	76.90%		71.40%	\$5400.00		66.00%		59.20%
<u>307</u>	72.41%	<u>297</u>	67.35%	<u>\$6,344.64</u>		75.00%	<u>127</u>	53.81%
<u>424</u>		<u>441</u>					<u>236</u>	

Source of Data: Arizona Job Connection ~ Yuma County

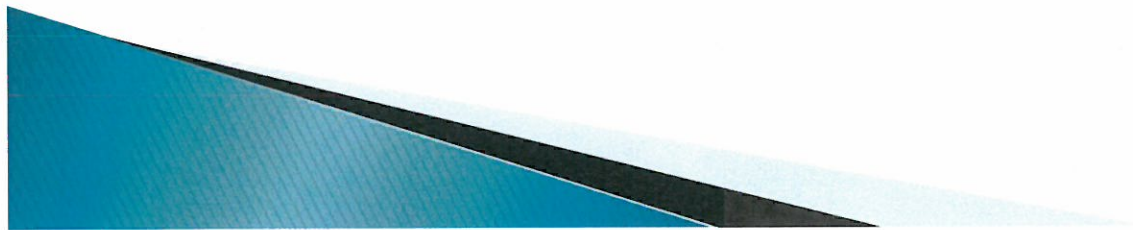


Performance PY' 20/21 (7/1/2020 – 6/30/2021) Dislocated Workers

Update: October 29th

Employment Rate (Q2) (Cohort Period: 07/01/2019 - 06/30/2020)		Employment Rate (Q4) (Cohort Period: 01/01/2019 - 12/31/2019)		Median Earnings (Cohort Period: 07/01/2019 - 06/30/2020)	Credential Rate (Cohort Period: 01/01/2019 - 12/31/2019)		Measurable Skill Gains (Cohort Period: 07/01/2020 - 06/30/2021)	
	Rate		Rate	Earnings		Rate		Rate
	78.00%		75.00%	\$5400.00		71.10%		50.00%
<u>44</u>	72.13%	<u>49</u>	80.33	<u>\$5,659.50</u>	<u>11</u>	64.71%	<u>22</u>	78.57%
<u>61</u>		<u>61</u>			<u>17</u>		<u>28</u>	

Source of Data: Arizona Job Connection ~ Yuma County

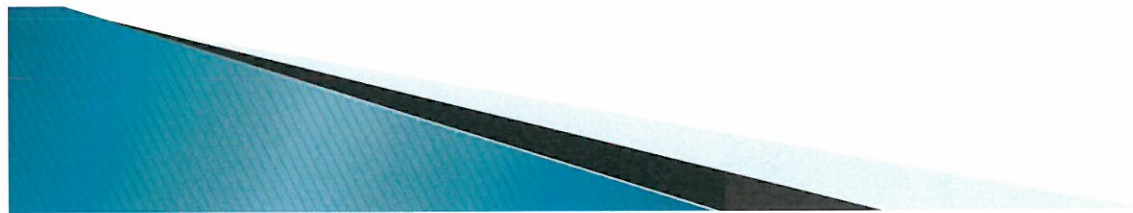


Performance PY' 20/21 (7/1/2020 – 6/30/2021) Youth

Update: October 29th

Placement Rate (Q2) (Cohort Period: 07/01/2019 - 06/30/2020)		Placement Rate (Q4) (Cohort Period: 01/01/2019 - 12/31/2019)		Median Earnings (Cohort Period: 07/01/2019 - 06/30/2020)	Credential Rate (Cohort Period: 01/01/2019 - 12/31/2019)		Measurable Skill Gains (Cohort Period: 07/01/2020 - 06/30/2021)	
	Rate		Rate	Earnings		Rate		Rate
	76.00%		74.60%	\$4500.00		54.00%		52.80%
<u>136</u>	73.91%	<u>106</u>	71.14%	<u>\$5,011.42</u>	<u>93</u>	68.89%	<u>143</u>	54.17%
<u>184</u>		<u>149</u>			<u>135</u>		<u>271</u>	

Source of Data: Arizona Job Connection ~ Yuma County



Build Back Better Act



😊😊😊😊😊 Education and Workforce 😊😊😊😊😊

- \$40 billion for higher education and workforce development, including:
 - \$3 billion for Adult and Dislocated Worker Employment and Training Activities and \$1.5 billion for Youth Workforce Investments under the Workforce Innovation and Opportunity Act.
 - \$1 billion over five years to expand registered apprenticeships, pre-apprenticeships, and youth apprenticeships. Half that sum will go toward serving people with barriers to employment, people with disabilities, and populations underrepresented in apprenticeships.
 - \$5 billion for industry or sector partnerships that would bring together state and local workforce boards, employers, labor organizations, and education and training providers to expand training for high-skill, high-wage, or in-demand industries.
 - \$500 million for college retention and completion grants.
 - Increases the Pell Grant by \$550. Labor Enforcement and Worker Power



YUMA COUNTY

Innovative Workforce Solutions

Questions?

Program funded by the US Department of Labor – WIOA Title IB

Business Services & Rapid Response

Mariana Martinez

Employer Engagement Coordinator & Rapid Response Coordinator



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Activity

Site	August	September	October	Year-to-Date
Yuma CRC / EOC	597	547	500	5,334
MLK / Youth Services	165	127	86	1,182
ES - Yuma	355	231	559	7,044
Somerton Resource Center	300	225	139	1,971
South County Business Resource Center	55	13	13	2,114
Virtual Contacts	383	254	221	2,767
Total	1,719	1,397	1,518	20,412

2015 Total: 35,666

2017 Total: 34,341

2019 Total: 47,033

2016 Total: 28,643

2018 Total: 44,613

2020 Total: 41,990



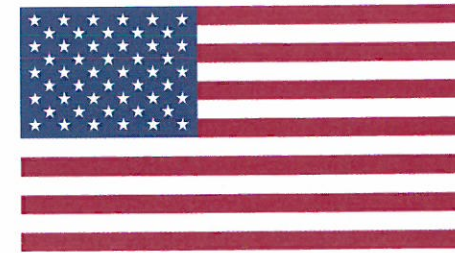
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Rapid Response 2021 Layoffs & Closures

Company	Month	Closure	Lay-Off	Employees Dislocated
Carters (Children's Clothes)	March	X		8
Yuma School of Beauty	May	X		4
Ironwood Assisted Care	May		X	10
EQUUS Workforce Solutions	June		X	9
Total		2	2	31

- No Rapid Response events conducted for the months of September & October

Community Outreach & Recruitments



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FROM STAFF REPORTS

Biological Trade series continues Wednesday
The third edition of the Biological Trade Webinar Series, this time with a focus on laboratory, continues Wednesday with a virtual episode featuring Southwest Co.

Britney Schmidt, Yuma district operations manager will present the talk, "SWC: Contributing to Economic Development in the Greater Yuma Region," at 11 a.m. via Zoom.

The five-week series is a collaboration between Greater Yuma Economic Development Corp., Yuma County Port Authority, Yuma County and CPRODE, an economic development organization in San Luis Rio Colorado, Sonora. To sign up, go to <https://bit.ly/3v8X2Zc>.

Retail Works AZ Workshop, job fair on Oct. 5

ArizonaWork Yuma County and Yuma County Chamber of Commerce have partnered with the Center for the Future of Arizona to bring Retail Works AZ Workshop and Job Fair on Tuesday, Oct. 5, at the Four Points by Sheraton, 2030 S. Avenue 3E, Yuma.

The workshop will be held from 8:30-9:30 a.m., and the job fair from 10 a.m. to 2 p.m. Retail Works AZ will provide strategies, tools and best practices on how businesses within the retail, restaurant and hospitality industry can



BRITNEY SCHMIDT

Fair on Wednesday, Oct. 6. Normally held at the Yuma Civic Center, this year the organization will host the event at the Four Points by Sheraton, 2030 S. Avenue 3E, Yuma, from 10 a.m. to 2 p.m.

Pre-registration for this event is available at www.yumacounty.gov. There is no cost to attend the event, which will feature various employers, resources and educators. Attendees are encouraged to have multiple resumes on hand, even to improve and be ready for interviews that may be conducted on site.

Veterans and their spouses will be provided with Veterans Priority of Service with front-of-the-line privileges. Look for the outside veterans booth near registration to find resources for veterans, their families and military families.

Individuals who fall under this category will be able to register for easy at this booth. This event will be following current COVID-19 guidelines as provided by Yuma County. Masks will be strongly

BUSINESS

Participants will learn effective ways to promote your business on social media and how social media can also be used to share interesting facts, true stories, and other important information about your business. This training will focus on Instagram and will teach on Facebook and YouTube.

Participants should bring their own laptop for hands-on training.

This members-only event requires pre-registration; the cost of \$25 per attendee. Purchase tickets at <https://bit.ly/3v8X2Zc>.

Pre-register for pesticide virtual training by Oct. 9

The University of Arizona Maricopa County Cooperative Extension is hosting a virtual Pesticide Applicator Pre-Certification Training during the week of Oct. 11-15. Participants must pre-register by Friday, Oct. 9.

The training will consist of four, two-hour, recorded Zoom sessions. Each session will be offered twice during the week. Sessions will run from 7-9 a.m. Monday through Thursday, 11 a.m.-1 p.m. Sunday through Friday, and 2-4 p.m. Monday through Thursday.



September Outreach

- September 1 – Chamber Chatter
- September 8 – KCFY Radio
- September 9 – Radio Sin Fronteras (Aired 10th & 14th)
- September 10 – Yuma County Chamber of Commerce Mega Mixer
- September 11 – Yuma County Business Expo
- September 16 – Rings Around the World (Somerton Manufacturing)
- September 24 – Foothills Bank
- Yuma Sun Reports
- State Business Touch Point Call
- Chamber Board Meeting (Cancelled)

September
Recruitments

Agricultural Job Fair
50+ Positions | 189 Job Seekers

#AGUPYUMA

Agricultural Job Fair
September 15, 2021
10:00 AM - 2:00 PM
San Luis Library

Brought to you by

YUMA COUNTY
AMIGO
ARIZONA WORK
DES
PPEP

and Yuma County Partners

Equal opportunity employer / program. Auxiliary aids and services are available upon request to individuals with disabilities. Funded by the U.S. Department of Labor.

The graphic features a background of green leafy plants. At the top, the hashtag #AGUPYUMA is written in large, outlined letters. Below it, the event details are listed in a clean, sans-serif font. A row of logos for partner organizations follows, including Yuma County, AMIGO, Arizona Work, DES, and PPEP. The text 'Brought to you by' and 'and Yuma County Partners' is positioned around these logos. At the bottom, a small disclaimer is visible.

[Agricultural Job Fair 2021](#)





Thank you!



October Outreach

- October 6 – Yuma Community Job & Education Fair 2021
- October 14 – Salvation Army – San Luis, Arizona
- October 19 – City of Yuma – Public Works Business Services Presentation
- October 23 – Veteran Standdown
- Yuma Sun Reports
- State Business Touch Point Call
- Chamber Board Meeting

October Recruitments

- **Retail Works AZ Job Fair**
 - October 5, 2021
 - Partnership with Center for the Future of Arizona & The Yuma County Chamber of Commerce
- **Yuma Community Job & Education Fair in Collaboration with the D.R.E.A.M Fair**
 - October 6, 2021
 - Yuma County Business Services Team



Retail Works AZ Job Fair

25+ Positions | 47 Job Seekers

- Sprouts
- Food City / Bashas
- Walgreens
- D&H Electric
- Quechan / Paradise Casino
- Rolls & Bowls
- Acme Pools & Spa
- AlSCO Uniforms





[Yuma Community Job & Education Fair in Collaboration with the D.R.E.A.M Fair](#)

60+ Vendors
100+ Positions | 195 Job Seekers





THANK YOU!
SEE YOU NEXT YEAR!

Tentative Date
October 5, 2022



Questions?



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Youth Services Report November 2021

Presented by
Name: Juan F Castillo



PRECAUTIONARY MEASURES

COVID-19 Protect yourself and loved ones

Help prevent the spread of respiratory diseases like COVID-19

- + WASH YOUR HANDS**
Wash your hands with soap and warm water regularly.
- + COVER A COUGH OR SNEEZE**
Cover your cough or sneeze with your sleeve, or tissue. Dispose of tissue and wash your hands afterward.
- + DON'T TOUCH**
Avoid touching eyes, nose or mouth, especially with unwashed hands.
- + KEEP YOUR DISTANCE**
Avoid close contact with people who are sick.
- + STAY HOME**
If you experience respiratory symptoms like a cough or fever, stay home.
- + GET HELP**
If you experience symptoms of COVID-19 (cough, fever, shortness of breath), call your health care provider or local health department before seeking care.

MORE INFORMATION
Follow the California Department of Public Health:
[@capublichealth](#) and [www.cdph.ca.gov/covid19](#)

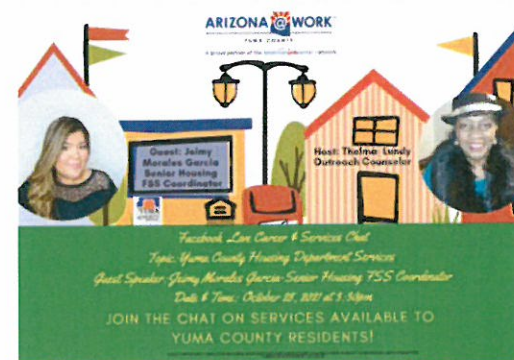


- Wall mount thermometers (3)
- Automatic hand sanitation stations
- Automatic soap dispensers
- Automatic paper towel dispensers
- Social Distancing



OUTREACH

- Social Media (Facebook, Instagram, SnapChat, Tweeter)
- Weekly recruitment shout out
- **Live FaceBook Event**
- Monthly Newsletter



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OUTREACH



- Yuma County Anti-Drug Coalition
- AGRICULTURAL JOB FAIR
- Yuma Community Job & Education Fair

ARIZONA @ WORK™
Innovative Workforce Solutions

COMMUNITY SERVICE

- Tuesday & Thursday (ONLY)
- 8AM - 11:30ish
- Since April



MLK 14 Program Element Performance Goals FY 2021/2022

GOAL/ELEMENTS DESCRIPTION	GOAL	SUCCESSFUL OUTCOMES
1. Tutoring, Study Skills Training, Instruction, and Dropout Prevention	70	12
2. Alternative Secondary School and Dropout Recovery Services	75	6
3. Paid and Unpaid Work Experience	164	30
4. Occupational Skills Training	140	53
5. Education Offered Concurrently with Workforce Preparation	1	0
6. Leadership Development Opportunities	50	1
8. Adult Mentoring	10	0
10. Comprehensive Guidance and Counseling	2	0
11. Financial Literacy Education	50	4
12. Entrepreneurial Training	2	0
13. Services that Provide Labor Market Information	160	20
14. Postsecondary Preparation and Transition Activities	180	37

****Element 7 and 9 were removed as they are non-performance goals**



MLK 14 Credential Performance Goals FY 2021/2022

GOAL/ELEMENTS DESCRIPTION	GOAL	SUCCESSFUL OUTCOMES
1. Medical Office Specialist (MOS)	21	18
2. Certified Nursing Assistant (CNA)	30	11
3. Medical Billing and Coding (MBC)	8	0
4. Phlebotomy	5	2
5. Commercial Driver's License (CDL)	30	10
6. Law Enforcement Training Academy (LETA)	5	1
7. Google IT Specialist	2	0
8. Dental Assistant Academy	1	0
9. Childcare Development	2	0
10. Microsoft Office Specialist, Excel, PowerPoint	32	8
11. High School Diploma Equivalency (HSE)	75	7
12. High School Diploma (In-School Youth)	20	10
13. Community Health Worker	2	0
14. Apprenticeship	2	2

KTM
ns

Youth Services

From Date: July 2020 To Date: June 2021

Enrollments	Youth
Projected (FY 21/22)	281
Year-to-Date	74

Youth Services

From Date: July 2020 To Date: June 2021

Contract Services	YTD	Currently Attending	2021/2022 Goals
Work Experience (WEX)	23	14	
On the Job Trainings (OJT)	7	11	
TOTAL (WEX/OJT)	30	25	164

Job Placements

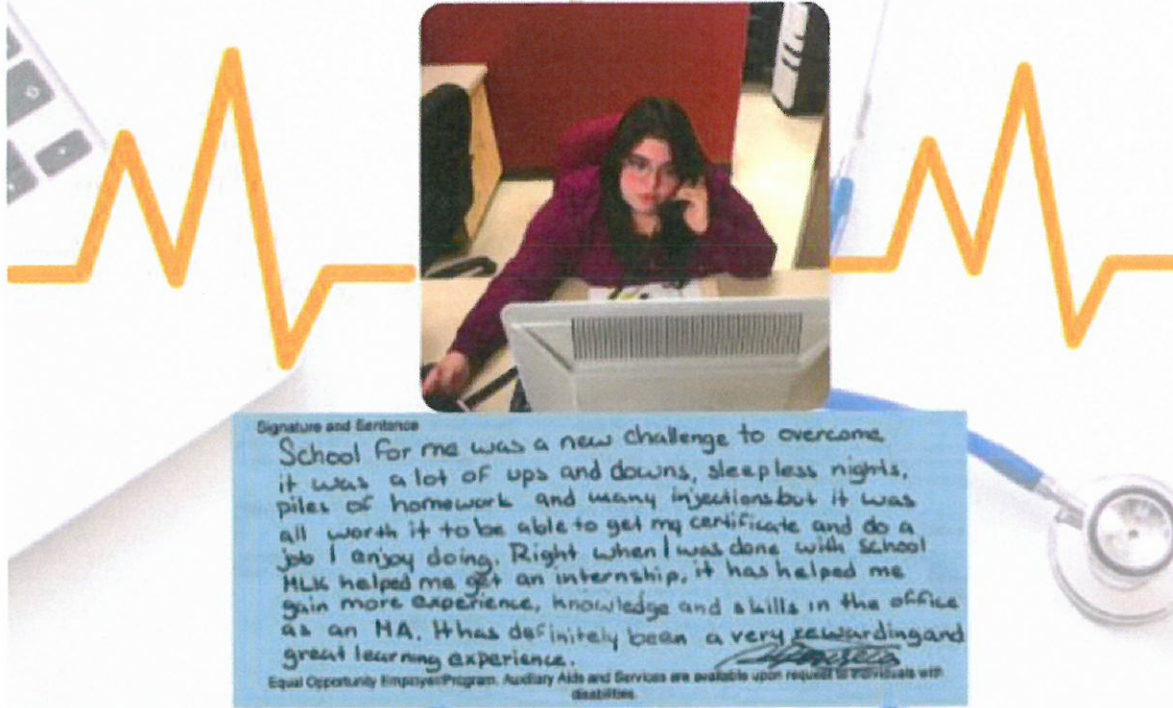
Year-to-Date	28		
Average Wage	\$13.92		



SUCCESS STORIES



Congratulations Alexis
Arizona@Work-Yuma County
Youth Services
Medical Office Specialist Program Graduate!



Thank you!





Second Chance Reentry Program

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Second Chance Program Mission Statement

We understand that leaving prison with employment is an outstanding step in the right direction toward reducing recidivism. However, the knowledge and skills that leads to keeping that “job” is just as important if not more. We guide participants toward an inward change that produces amazing outward results – benefiting both self and our loved ones.

We hone in on your developmental growth via a holistic approach. We teach that real lasting change begins internally and that being successful means asking ourselves hard questions like; what must I change to be successful? Where do I even begin? And why do I deserve this?

We believe the key to success is in knowing oneself, which is where true personal change occurs and where the impossible becomes possible. We can provide the tools and means to gain employment but the true difference comes when you can inspire lasting change from the inside out.

We are here to guide you, lift you up, walk with you, and encourage you. In the words of Father Doyle, “WE are here to stand with the demonized, so that the demonizing will stop. WE are the strangers who are here to help return them to themselves, in turn we are returned to ourselves” for the betterment of the Community.

We are here for...YOU!!!

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Reentry Overview

In March of 2017, Governor Ducey initiated Arizona's Reentry Program with the goal to lower the recidivism rate by 25% over 10 years. 25/10 Plan



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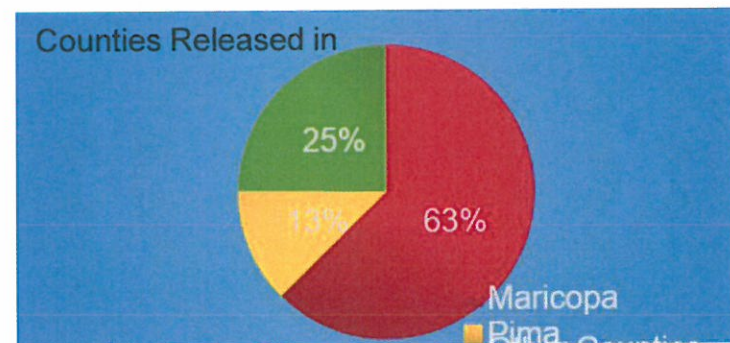
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Statistics

- At least 95% of all state prisoners will be released from prison at some point
- Average of over 1,500 released a month in Arizona
- 92% will stay in Arizona
- Arizona's overall recidivism rate is 40%, compared to SCC participants' recidivism rate of 28%
- The SCC serves 12% of the state's prison population, and the Reentry program serves 20% overall
- As of 2020, over 4,500 inmates have
- successfully completed the Second Chance
- program

- Over 3,000 of them have started work upon
- release

- Industries include construction, food
- service, landscape, warehouse, HVAC,
- CDL drivers



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Second Chance Program

DES classes to include but not limited to: Hard and Soft Workforce Skills, Expectations Vs. Agreements, Cultural Competency Series, Healthy Relationships Series, Work Ethics Series, Society Role Play, Interview Preparation, Mock Interview, How to keep your job, Retirement, Decoding Job Advertisement and many more...

RSS (Recovery Support Specialist) classes to include but not limited to: Addiction Defined, Release and Reintegration, Behavior Chain, Stress Management, Discipline, Affirmation, Communication Training, Thinking about our Thinking, Approach Determines Response, Vulnerability, Morals and Values, Overcoming Self and many more...

Such as:

- Create a Professional Email account
- Training classes for Resume building, Basic Computer Skills
- Write a Resume and Cover letter
- Update your Voicemail / Message Machine
- Coach household members on phone etiquette
- Information on Nutrition and Medical benefits upon release
- Learn how to Career build / Job search
- Interview readiness / Job Fairs
- Veterans Services
- Onsite Vocational Training
- Adult Education Classes
- Federal Bonding / WOTC



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Second Chance Success



Pete Hicks

Fourth Time Returning Citizen 17 years total incarcerated in the Arizona Department of Corrections

Recovery Support Specialist – Certified through Arizona Complete Health in fields dealing with Addiction of all sorts and Criminal Behaviors/Thinking Distortions.



First RSS to work for the Second Chance Program a Governor Doug Ducey initiated program, where he helped over 450 clients be successful in not only returning to their communities but also be productive.

A strong advocate for Change and has for the last 3 years taught classes such as: WHAM (Whole Health Action Management-a holistic approach to change), Employment Skills (Soft Skills and Hard Skills), Resume Building, Impact Classes such as Self Forgiveness, Regaining Your Self Worth, and Trauma, and The Hazelton Curriculums (Criminal and Addictive Thinking, Drugs and Alcohol, and Relapse Prevention) to name a few.

His mission plan is to continue to use all his training and life experiences to help both the incarcerated and returning citizens stop the cycle of Addiction and Criminal Lifestyles.

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Carole Grijalva

BEFORE

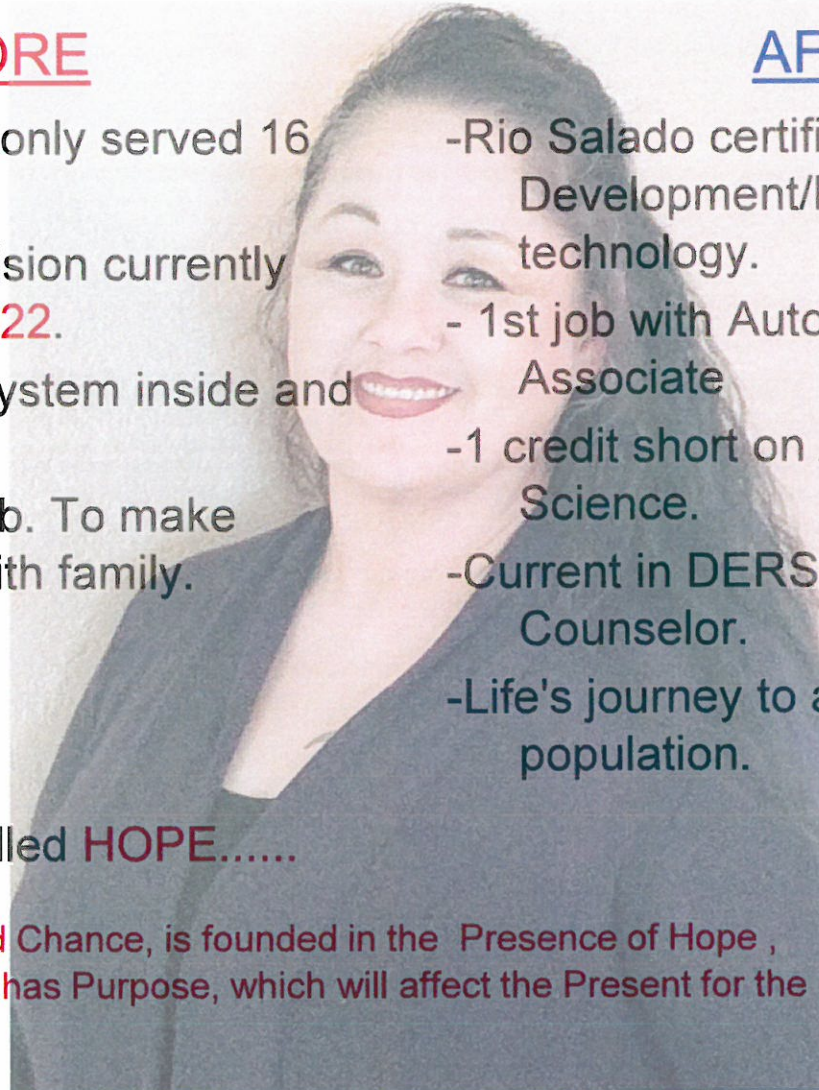
- Given 23 years but only served 16 years.
- Community Supervision currently until **February 2022**.
- No** family support system inside and outside.
- Struggle to find a job. To make income. Living with family.
- Trust issues.

Spiritual walk called **HOPE**.....

" The Pursuit of a Second Chance, is founded in the Presence of Hope , on the Promise that a life has Purpose, which will affect the Present for the Better " - Carole Grijalva

AFTER

- Rio Salado certification in Workforce Development/Reentry/computer technology.
- 1st job with Auto Zone as an Associate
- 1 credit short on Associate of Applied Science.
- Current in DERS as an Employment Counselor.
- Life's journey to assist the Reentry population.



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TRANSFRVR

ARIZONA

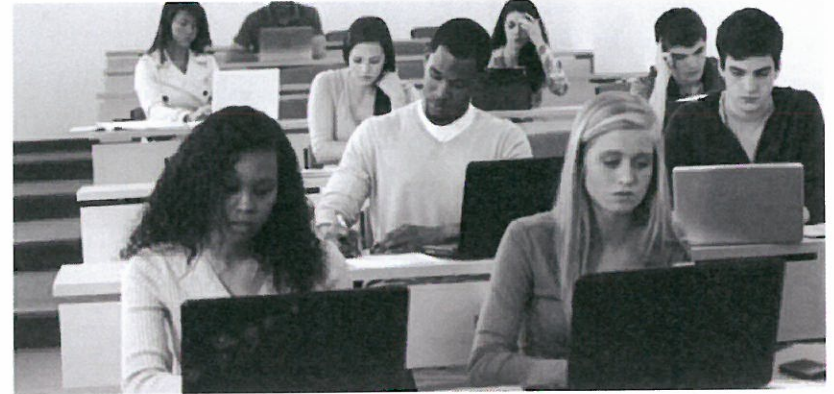
Building a Classroom-to-Career Pipeline



WHY AM I HERE?

~3.5 million manufacturing jobs will become available in the next 10 years – but 2 million could go unfulfilled without the right skilled workforce.

(SME, the Society of Manufacturing Engineers).



ACHIEVE60AZ
EDUCATION ADVANCES EVERYONE



The goal is to help generate greater private sector awareness, ownership and support for the long-term steps needed in college entry and completion, adult education and training, and identifying and closing skills gaps to better prepare our workforce and our state for the future.

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OUR START IN RURAL ALABAMA...



LOCKHEED MARTIN



TRANSFR**VR**

A RISING TIDE LIFTS ALL BOATS

Better Prepared Students Leads To Higher Employee Retention



93% STILL EMPLOYED AFTER 6 MONTHS

93%

Of Trainees In A
Lockheed Martin
Program Were Still
Employed After 6
Months, Vs. 30%
From Temp
Agencies

LOCKHEED MARTIN





A PUBLIC / PRIVATE PARTNERSHIP
OF ENTITIES THROUGHOUT AL CREATING
THE NEXT GENERATION OF SKILLED LABOR.

TRAINING

RETENTION RATE

INNOVATION

CAREER AWARENESS

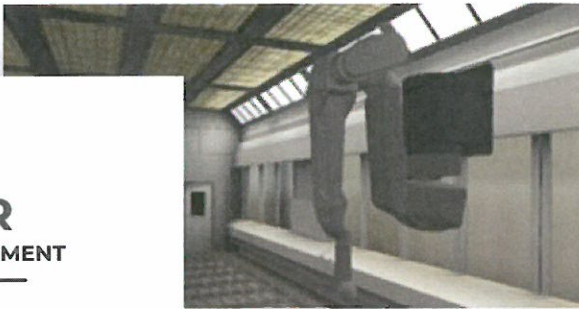
PARTNERSHIP



TRANSFR**VR**



VR
ENVIRONMENT



Partner with TRANSFR to provide hands-on training simulations that replicate on-the-job work.

By bringing a company's training facility to a community, we can enable students to do the job before they get a job and build a classroom-to-career pipeline.



ACTUAL
Automotive
Paint Booth

"TRANSFR enables us to provide high quality hands-on, work-based learning experiences in a post-COVID world in which students have limited access to our campus facilities or job sites. We've increased interest in enrollment by 400% as a result." (Alex Jones, Ed. D., CTE Program Director, College of Marin)

Industry Credentials

That TRANSFR Helps Support:



MANUFACTURING

- MSSC Certified Logistics Technician (CLT)
- MSSC Certified Production Technician (CPT)
- NC3 manufacturing certifications

Example Transfr Modules Include:

- Plant Safety
- Precision Measurement
- Blueprint Reading

MECHATRONICS

- Siemens Level 1 Certified Mechatronic System Assistant
- Smart Automation Certification Alliance (SACA) Certified Industry 4.0 Associate
- NC3 mechatronics certifications

Example Transfr Modules Include:

- Precision Measurement
- Plant Safety
- Mechatronics

AUTOMOTIVE

- ASE
- ICAR

Example Transfr Modules Include:

- Automotive Fundamentals
- Auto Body / Collision
- Precision Measurement

CONSTRUCTION

- NCCER
- OSHA 10
- OSHA 30

Example Transfr Modules Include:

- Construction Safety
- Precision Measurement

HOSPITALITY & TOURISM

- Certified Hospitality & Tourism Management Professional (CHTMP)

Example Transfr Modules Include:

- Hospitality Soft Skills

STUDENTS BEGIN WITH CAREER EXPLORATION

TRANSFRVR

ACQUIRING **STACKABLE SKILLS** ON THEIR CAREER PATH

1. CAREER EXPLORATION:

Explore a variety of occupations in Middle School



2. **SIMULATION-BASED TRAINING:**
Receive dual enrollment credits in High School

3. ON-THE-JOB LEARNING:

Receive industry-recognized training at a local 2 Year College



4. **CONTINUING EDUCATION:**
Start a rewarding career and continue your education and advancement



An example
Career Path



MANUFACTURING

ARIZONA STATISTIC FOR JOB OUTLOOK

TOP 2

State For The Fastest Manufacturing Job Growth

TOP 3

For Fastest Growing Population In The Us

TOP 5

For Fastest Electrical Engineering Job Growth

TRANSFRVR

#1 - Medical Equipment, Pharmaceuticals And Chemicals Manufacturing Job Growth 2015 To 2019

#1 Guided Missiles And Space Vehicle Manufacturing Concentration

#2 Bioscience Manufacturing Job Growth From 2015 To 2019

#2 Manufacturing Job Growth Rate From 2015 To 2019

#5 A&D Manufacturing And Employment

177,590 Manufacturing Jobs Emsi 2020

#5 Aerospace & Defense Manufacturing Employment Emsi 2020

#1 Optics And Photonics Manufacturing Job Growth In The Nation Emsi 2020

#4 State For Semiconductors And Other Electronic Components Exports Emsi 2020

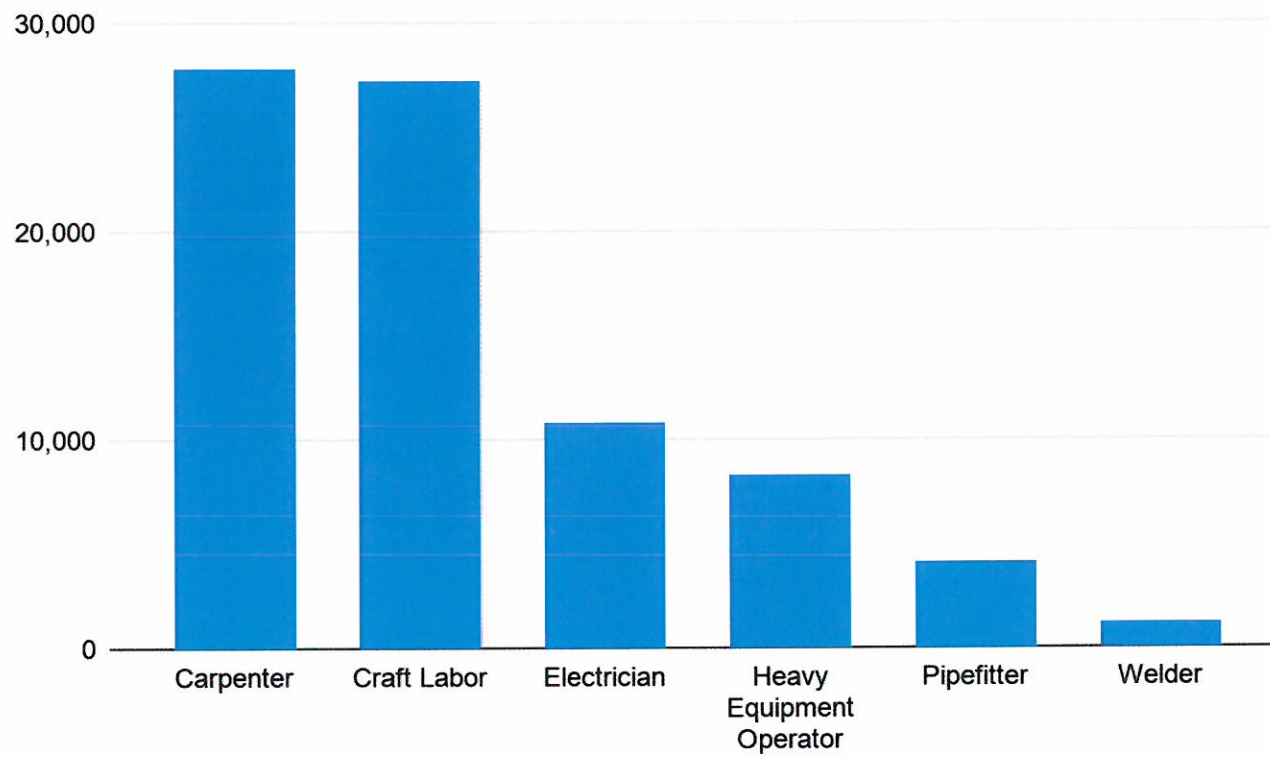
5,227 Manufacturing Establishments

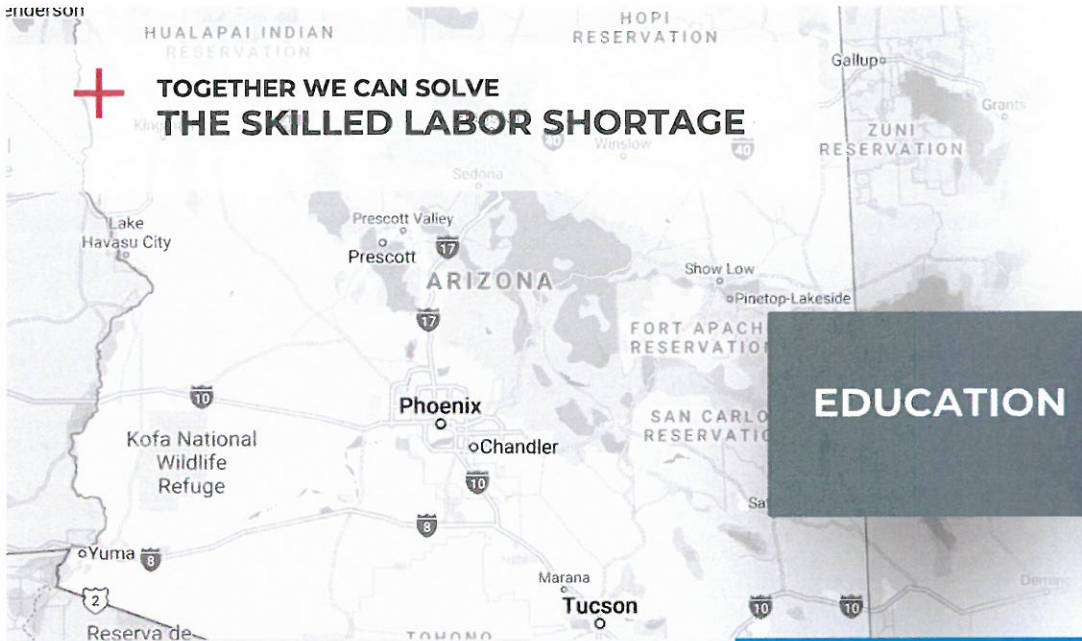


UNFULFILLED SKILLED TRADES POSITIONS IN ARIZONA

<https://arizona.byf.org/explore-careers/craft-labor-map/>

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**TOGETHER WE CAN SOLVE
THE SKILLED LABOR SHORTAGE**

ARIZONA

Providing Innovative Solutions

Upskilling the Next Generation

EDUCATION

GOVERNMENT

INDUSTRY



**AMERICAN
GRADUATE
Getting To Work**

[WATCH THE VIDEO](#)

**Alabama High School
Students Create
Alternative Pathways
To Success**

[WATCH THE VIDEO](#)

"We've had a really good success rate, in terms of graduates going right into the workforce, and beginning at Lockheed Martin. Last year we had upwards of 20 students employed. It's a huge, huge benefit for not only our school, Lockheed Martin, but definitely our community here in Troy." (Sonny Kirkpatrick, Workforce Essentials teacher at Charles Henderson High School)



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Q&A

ASK US SOME QUESTIONS

Soren@transfrvr.com