



Innovative Workforce Solutions

**YUMA COUNTY WORKFORCE DEVELOPMENT BOARD**

Yuma Private Industry Council, Administration Building  
3834 W. 16<sup>th</sup> Street, Yuma AZ 85364  
Meeting Link: <https://zoom.us/j/97770744671>  
Meeting ID: 977 7074 4671  
Phone: +1 346 248 7799 US  
May 12, 2021  
9:00 a.m.

**MINUTES**

**I. CALL MEETING TO ORDER**

Maria Chavoya called the meeting to order at 9:01 a.m.

**II. PLEDGE OF ALLEGIANCE**

Maria Chavoya led the Pledge of Allegiance.

**III. ROLL CALL**

The roll was called, and those present and absent were:

<b>Members Present (Virtually)</b>	<b>Members Absent</b>
1. Judith Castro	1. Daniel Corr (Excused)
2. Maria Chavoya	2. Jesus Garcia (Excused)
3. Jesse Figueroa	3. Blanca Garza (Excused)
4. Charles Grube	4. Wayne Rooks
5. Kevin Imes	5. Antonio Zuniga (Excused)
6. Marisol Kelland	
7. Karen King	
8. Greg LaVann	
9. Samuel G. Loveless	
10. Steven M. Miller	
11. Douglas A. Pancrazi	
12. Diane Poirot	
13. Miguel Ramos	

**Thereby a quorum was established.**

**Board Staff (Virtually)**

Nidia Herrera, YPIC                      Juan Castillo, YPIC  
Patrick Goetz, YPIC  
Beatriz Aguilar, YPIC

**IV. \*CALL TO THE PUBLIC**

There were no comments from the public.

Board member, Kevin Imes joined the meeting at 9:03.

**V. DISCUSSION AND ACTION ITEMS:**

**A. Approval of the Consent Agenda**

1. Meeting Minutes (April 14, 2021)
2. Disbandment of the RFP Review Committee
3. Appointment of Local Board Staff to the Executive Committee and the Finance & Personnel Committee
4. Approval for the EOC Charter High School Representatives to sign the Consent Agreement between EOC Charter High School and Arizona State Board for Charter Schools

Maria Chavoya asked for a motion to approve the Consent Agenda.

Charles Grube made a motion to approve the Consent Agenda; Seconded by Steven M. Miller.

VOICE VOTE: 13-0

**B. Discussion and Action Items**

**1. Youth Committee-Recommend the Approval of the Close Up Proposal**

Juan Castillo informed the board, the Close Up for New Americans is a weeklong program in the nation's Capital with highly structured curriculum designed to motivate students to become actively involved in their government, strengthen their knowledge of the political process and to increase awareness of major national and international issues. The program is designed to prepare high school students for the rights and responsibilities of citizenship and to motivate them to become active, engage individuals within the community, state and international level. This program addresses elements 6 and 14. The proposal was unanimously approved at the April 2021 Youth Committee meeting. Mr. Imes commented the committee supported the proposal.

Gregory LaVann asked, what are the follow up measures in place after coming back from Washington, DC to keep students engaged in the civic process and continue with the inspiration. Mr. Castillo replied they will be involved in the various city council meetings within the County and will also establish a method with the adult mentor to follow up. Mr. LaVann commented it will also be a good idea to partner up with the freedom library.

Steven M. Miller asked how many students and chaperones will be participating. Mr. Castillo replied the proposal is for 20 students and 3 chaperones.

Maria Chavoya asked for a motion to approve the Close Up Proposal recommended by the Youth Committee.

Steven M. Miller made a motion to approve the Close Up Proposal recommended by the Youth Committee; Seconded by Samuel G. Loveless.

Maria commented this is a great opportunity for students to learn about civic responsibilities. Board members would like to see a presentation and pictures once students come back from their experience.

VOICE VOTE: 13-0

**2. Appointment of the Interim Vice-Chair per the Yuma County Workforce Development Board By-Laws**

Maria Chavoya reminded the Board that Jesus Garcia submitted his resignation therefore the Vice-Chair position is vacant.

Nidia Herrera stated per the Yuma County Workforce Development Board By-Laws it indicates the Secretary-Treasurer will be appointed as the Interim Vice-Chair. Due to Mr. Miller being a Workforce member he is possibly not eligible as the Vice-Chair must be from the Business category.

Nidia Herrera stated the item can be tabled until further guidance is received by State.

**3. Approval to Amend the Yuma County Workforce Development Board By-Laws**

Nidia Herrera informed the board, the purpose of the amendment to the By-Laws was based on the recertification as state required additional information to be included in the document.

- The Executive Committee and Finance & Personnel Committee must include non-board members
- Added information on how the board members terms will be staggered
- Added information on how board members are engaged in convening, brokering and leveraging
- Included the Yuma Private Industry Council verbiage

Maria Chavoya asked for a motion to approve the amended Yuma County Workforce Development Board By-Laws.

Diane Poirot made a motion to approve the amended Yuma County Workforce Development Board By-Laws; Seconded by Kevin Imes.

VOICE VOTE: 13-0

**VI. DIRECTORS REPORT**

Nidia Herrera, Executive Director presented a PowerPoint. The PowerPoint is attached.

After the presentation Gregory LaVann asked if the local board establishes performance matrix for the contracted service providers or are they established by state. Nidia Herrera replied the performance measures are established by state and the local board establishes performance goals that providers are required to meet monthly and throughout the year. Nidia Herrera will present the target measures for the state and goals at the next board meeting.

Maria Chavoya stated if a board member would like additional information regarding any item or see a specific item on the agenda to contact Nidia Herrera.

**VII. PRESENTATION AND INFORMATION ITEMS**

**1. Business Services/Rapid Response**

Patrick Goetz and Mariana Martinez presented a PowerPoint. PowerPoint is attached.

Board member, Gregory LaVann left the meeting at 10:00 a.m.

**2. Youth Director Presentation**

Juan Castillo presented a PowerPoint. PowerPoint is attached.

**3. Emergency Paid Sick Leave Policy (Per the American Rescue Plan Act) Update**

Nidia Herrera informed the Board, the emergency sick leave benefit will not be extended for April 1<sup>st</sup> thru September 30<sup>th</sup>.

**VIII. WDB MEETING SCHEDULE**

A. Proposed Next Meeting Date: Wednesday, June 9, 2021 at 9:00 a.m. via Zoom.

**IX. OTHER INFORMATION AND/OR COMMITTEE REPORTS**

**A. Economic Development Issues Report**

The Economic Development Issues report was not provided.

**B. Educational Opportunity Center Charter High School Board Report**

The Economic Development Issues report was not provided.

**C. Southwest Technical Education District Yuma (STEDY) Report**

*Kevin Imes reported:*

- Currently recruiting high school students who are interested in earning a certification in the skills trade
- Met last month with Yuma Private Industry Council and Arizona Western College and will begin to collaborate on a presentation to educate the community and provide information of the service each agency provides
  - Made introductions, briefly reviewed the mission and common areas
  - Will develop a webinar that will be hosted in the fall to the area principals, superintendents and other educational leaders to inform what each agency offers

**D. Youth Committee Report**

- Reviewed and discussed the Close Up Proposal, Committee unanimously approved it
- Next Youth Committee meeting is scheduled for August 26, 2021

**X. GOOD OF THE ORDER**

Nidia Herrera commented a correction on her PowerPoint, Ross International Solutions should be Ross Innovation Solutions.

Maria Chavoya stated if board members has questions regarding any of the positions or need additional information to not hesitate to ask and encouraged the board to submit their nomination forms no later than May 31<sup>st</sup>.

**XI. CALL FOR EXECUTIVE SESSION**

**1. Approval of Annual Evaluation and Salary Increase for Executive Director**

This item was tabled and will be added to the June Board meeting.

**XII. ACTION ITEM**

**1. A.R.S § 38-431.03 (1): Personnel/Executive Director Annual Evaluation and Salary Increase**

This item was tabled and will be added to the June Board meeting.

**XIII. ADJOURNMENT**

Maria Chavoya called for a motion to adjourn the meeting. A motion was made by Marisol Kelland; Seconded by Judith Castro. The motion carried.

The meeting adjourned at 10:17 a.m.

VOICE VOTE: 12-0

**Respectfully submitted by Beatriz Aguilar, Clerk of the Board.**



YUMA COUNTY

Innovative Workforce Solutions

# Executive Director Report

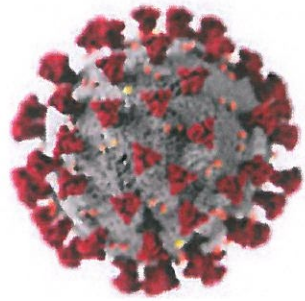
Nidia Herrera  
May 12, 2021

Program funded by the US Department of Labor – WIOA Title IB

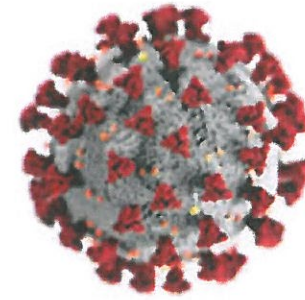
# Director Meetings

April 2021

- ▶ Workforce Arizona Council (WAC)
- ▶ Executive Committee (WAC)
- ▶ Quality Workforce Community (WAC)
- ▶ Performance Excellence Committee (WAC)
- ▶ Strategic Communication Committee (WAC)
- ▶ Measuring Effectiveness Communication Committee (WAC)
- ▶ State/Local Board Director
- ▶ Arizona Workforce Association (AWA)
- ▶ Yuma County Administrator: Ms. Thorpe
- ▶ Staff "Team" Meeting (weekly)
- ▶ Quarterly Service Providers (AWC, EQUUS, One Stop Operator & Youth Services)
- ▶ AWA Strategic Planning
- ▶ Labor Market Information (LMI) Review Webinar (GYEDC/COY)
- ▶ Dept. of Labor/State Trainings (Governance)
- ▶ PY' 21 Contract Negotiations
- ▶ Account Access & Financial Education for Youth
- ▶ Youth Committee
- ▶ LMI Hot Jobs/In-demand Industry/In-demand Occupations
- ▶ STEDY Coordination & Collaboration (Kevin Imes)
- ▶ Southwest Arizona Town Hall
- ▶ Goodwill Coordination & Collaboration (Edna Cordova)

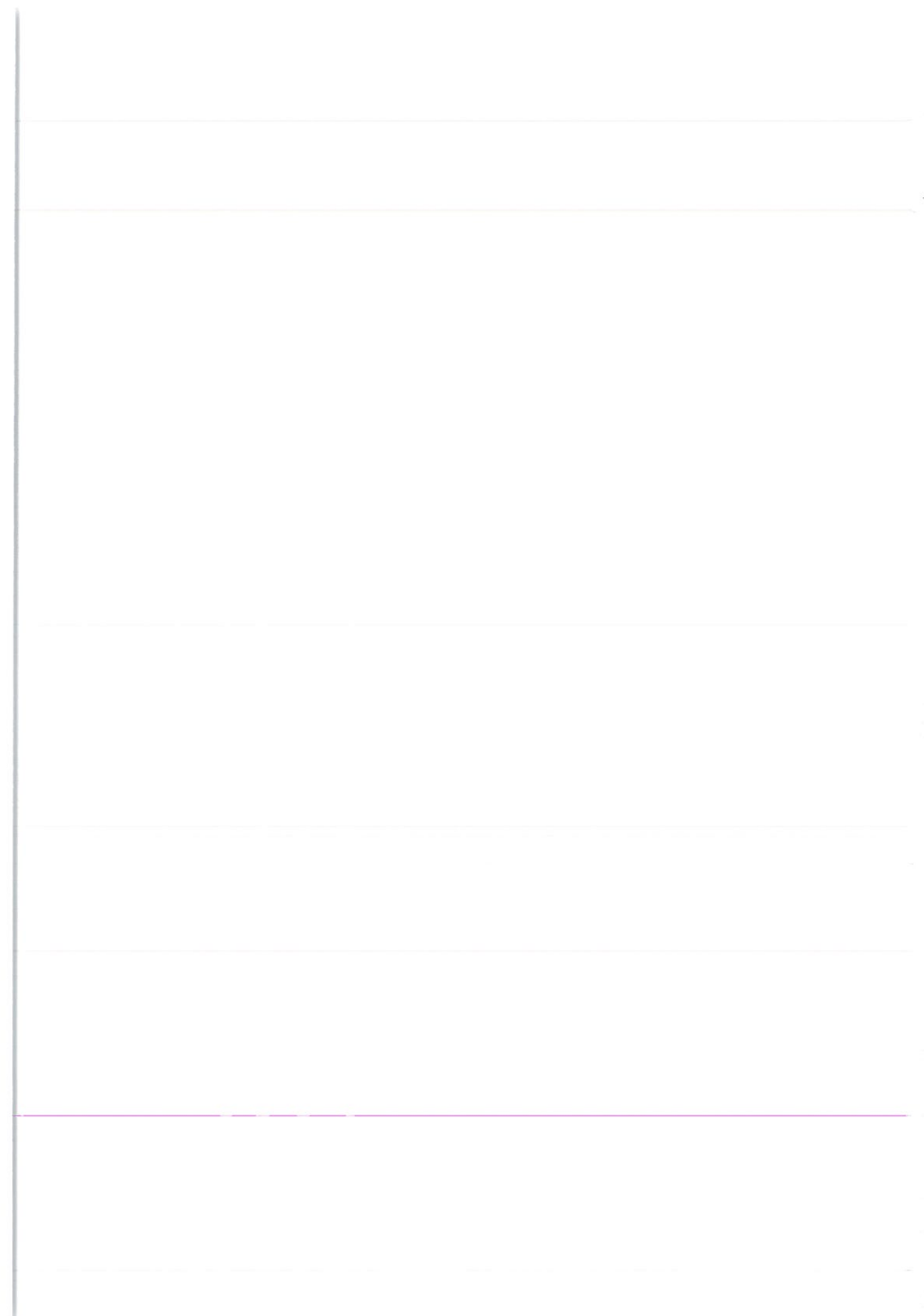
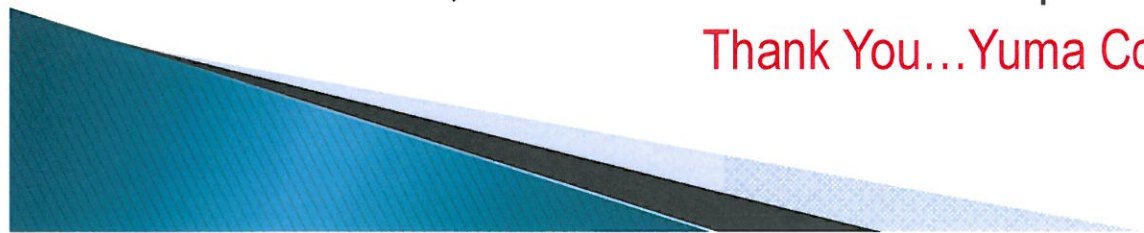


# COVID-19 Precautionary Measures



- ▶ Under Executive Order (2020-12) - WIOA Services “Essential”
- ▶ Continuity of Operation Plan (COOP)
  - CDC Guidelines
  - Sanitation Stations (mandatory: temperature checks)
  - Administration/MLK prepared for any future agency shut down
  - Return to work: May 24, 2021
  - Mask will continue to be required
  - Limited to 10 Individuals
- ▶ Yuma County: Authorized Vaccination for WIOA Staff
  - March 23, 2021=1<sup>st</sup> Vaccination & April 30, 2021=2<sup>nd</sup> Vaccination

Thank You...Yuma County!!





# LWDB Action Items

April 2021

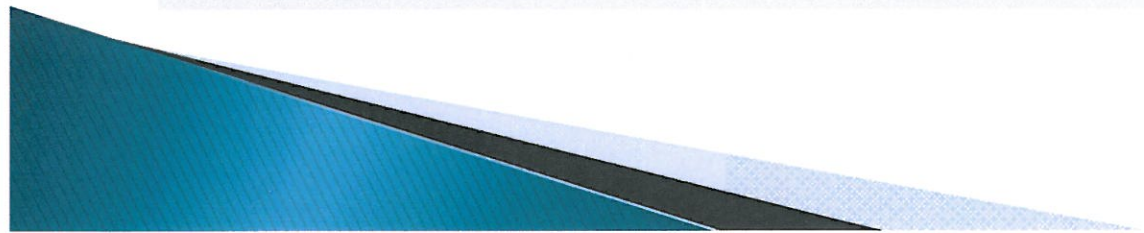
- ▶ **Local Board Vacancy Memberships:**
  - Vice Chair - Business Representative
  - One (1) Business Representative
- ▶ **PY' 21 Contract Negotiations**
- ▶ **Memorandum of Understanding (MOU)/Infrastructure Agreement (IFA)**
- ▶ **Adult & Youth Incentive Policy**
- ▶ **Adult Literacy Plus of Southwest (ALPS): June Presentation to Board**
- ▶ **Quarterly Service Provider Meetings: April 29<sup>th</sup>**
  - AWC, EQUUS, One Stop Operator & Youth Services
- ▶ **Monthly Service Provider Meeting: May 20<sup>th</sup>**
- ▶ **DES Job Center Certification**
- ▶ **Staff Attending Yuma County Trainings**
- ▶ **On The Job Training (OJT): 75% Reimbursement**
- ▶ **Virtual Work Experience & Internships:**
  - Youth Services & EQUUS

# LWDB Action Items, cont.

## (Projects at a Glance)

December 2020– April 2021

Projects	Completed	Status
State Waiver	January 20, 2021	Completed/Denied
San Luis Lease	February 2, 2021	Completed
Somerton Lease	December 20, 2020	Completed: Open
OJT Policy Relief	March 5, 2021	LWDB Approval
Support Service Revision	March 5, 2021	LWDB Approval
Re-Negotiation "MSG" Performance Measure	March 19, 2021	DES State Approved March 19, 2021
RFP: One Stop Operator, Adult, Dislocated Worker & Youth	April 9, 2021	LWDB Approval
Somerton Council Meeting	May 4, 2021	Completed
GYEDC & ARIZONA@WORK:OJT Employer Webinar	April 23, 2021	Completed
MLK Lease Renewal	In Progress	Pending
LWDB Re-Certification	In Progress (December 23, 2020) (May 6, 2020)	Pending State Approval
PY'21 Contract Negotiations	In Progress	Pending



# State Update

## **Dept. of Economic Security (DES) State Meeting:**

- WIOA Allocations – Final (Title I): PY' 21

## **DES State Fiscal Audit:**

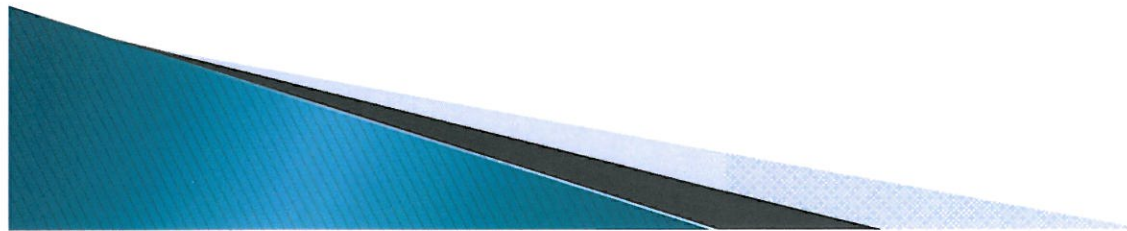
- May 24<sup>th</sup> & May 25<sup>th</sup>

## **Workforce Title Partner Quarterly Meetings:**

- Project Timeline Workgroup

## **Dept. of Labor(DOL)/DES Training Update (Board Governance):**

- ▶ Board Members & Chief Elected Officials (CEO)
  - Training Information will be made available



# LWDB Re-Certification Update



- State Directives: November 2020
- Deadline Date Jan 4, 2021
- Completed & Submission: December 23<sup>rd</sup>
  - Pending Board Chair & Board of Supervisors (BOS) Signatures
- Extension Letter: Approved by the Workforce Az Council (WAC)
- State Began Review: End of February 2021
- State Review Due Date: March 31, 2021
- ❖ State Response: April 15, 2021
- ❖ Submitted Board Chair & BOS Signatures: May 4, 2021
- ❖ Re-Certification 2<sup>nd</sup> Submission: May 6, 2021
- ❖ Re-Certification Approval Status: Pending
- ❖ State Recommendation (WAC) Approval: May 27, 2021
- ❖ DES State Governance Audit: July 2021



# PY'21 WIOA Contract Awards

## ▶ Negotiation Phase

### ▪ *Arizona Western College:*

- Adult Program Services
- Out of School Youth (14 Program Elements)
- Youth Program Services (Adult Basic Education & High School Equivalency)

### ▪ *EQUUS Workforce Solutions:*

- One Stop Operator
- Adult Program Services
- Dislocated Worker Program Services

### ▪ *ROSS Innovation Solutions:*

- Adult Program Services
- Dislocated Worker Program Services



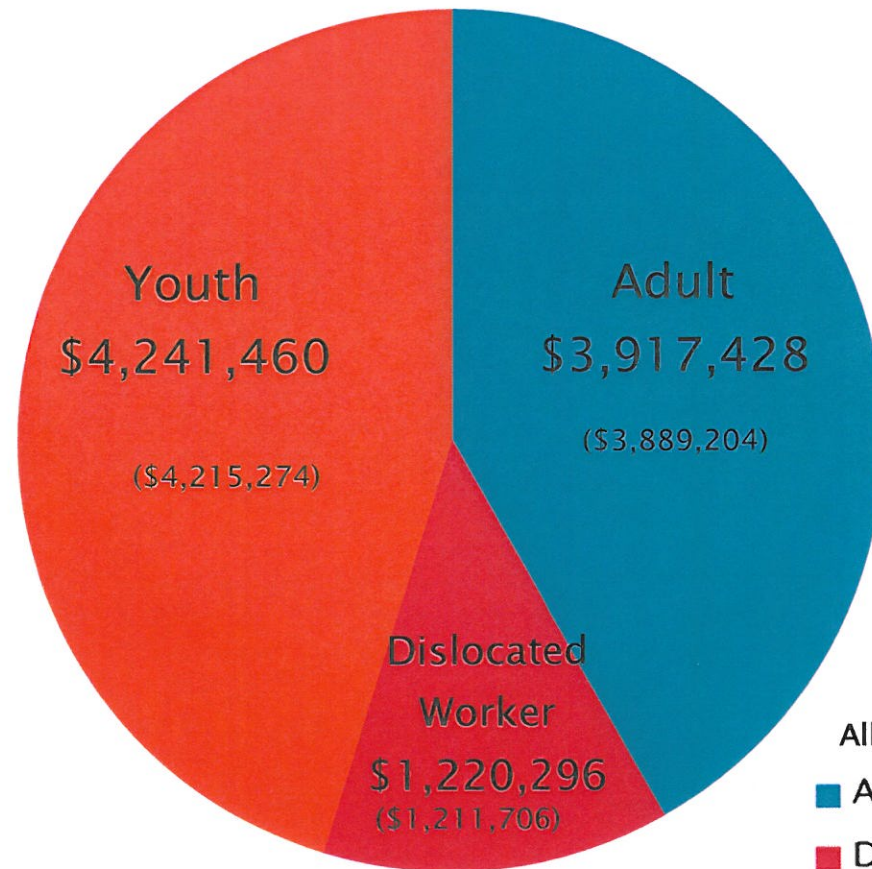
# WIOA Title 1-Final Allocations PY'21

Projected Total Allocation:

(\$9,316,184)

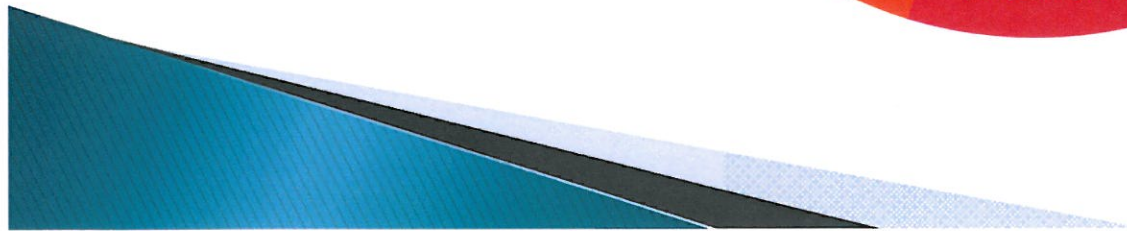
Final Total Allocation:

\$9,379,184



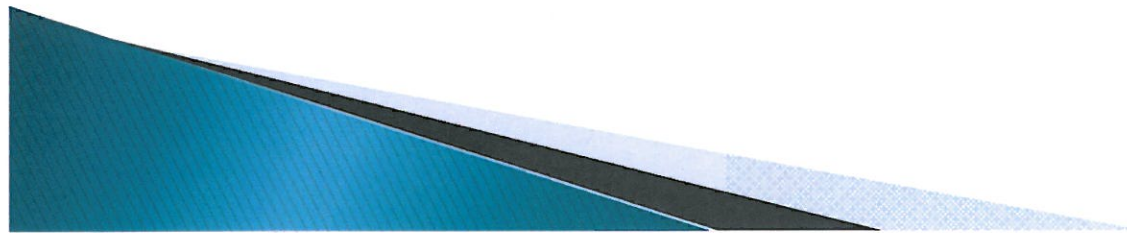
Allocation Increase:

- Adult = \$28,224
- Dislocated Worker = \$8,590
- Youth = \$26,186



# Performance Reports PY' 20/21

- State Reporting System: “Tableau”
- Annual Performance Reports:





YUMA COUNTY

Innovative Workforce Solutions

**Questions?**

Program funded by the US Department of Labor – WIOA Title IB



# BUSINESS SERVICES & EMPLOYER ENGAGEMENT

*Patrick Goetz*  
*Operations Director*



YUMA COUNTY



# ARIZONA@WORK Activity

## Yuma County

2021

	February	March	April	YTD
Yuma CRC/EOC	498	580	486	2,041
MLK/Youth Services	61	77	72	251
ES - Yuma	1,063	1,334	1,289	4,490
Somerton			210	210
South County SBRC	47	494	1,341	1,899
Virtual Contacts	174	216	241	799
<hr/>				
	<b>1,843</b>	<b>2,701</b>	<b>3,639</b>	<b>Total 9,690</b>
	2015 Total: 35,666	2017 Total: 34,341	2019 Total: 47,033	
	2016 Total: 28,643	2018 Total: 44,613	<b>2020 Total: 41,990</b>	

## Community Engagement Activities

- State Prison Reentry Presentation (Continuous)  
- Chamber of Commerce Board Meeting (Continuous) 
- Monthly Article in the Chamber **YUMABIZ**
- ~~Yuma Executive Association Breakfast (YEA)~~ (Continuous) 
- Investing in Manufacturing Communities Partnership Mtg. (Continuous)
- ARIZONA@WORK Communications Team Mtg. (Continuous) 
- State Business Touch Point Conference Call (Biweekly) 
- Food Bank Outreach Thursday Mornings (Continuous) 
- Ralph L. Wadsworth Construction Company 4/15/21 
- OBI Seafood's Recruitment 4/22/21  
- National General Recruitment 4/28/21  
- NCCER Craft Instructor Training (Planning with State Prison) 
- Alside On-Site Recruitment 5/5/21  

## Community Engagement Activities Cont.

- Yuma Palms Outreach 5/8/21 
- North Pacific Seafoods 5/14/21 
- Cocopah Tribal Nation Job Fair 5/21/21 

## Internal Projects

- Desk Top Procedures & Turnover Folders (Deadline is May31st)
- Knowledge Transfer (Ongoing)

# MANAGE AND RETAIN YOUR EMPLOYEES

BY NIDIA HERRERA & PATRICK GOETZ - ARIZONA@WORK

**Y**OU GO TO considerable trouble and expense to identify, interview, and hire great employees for your organization. So retaining them should also be a top priority. Luckily, most good retention practices are inexpensive to implement.

## Effective retention

To understand how to retain good employees, you first need to know what they're looking for. Today, the best employees want:

- Career development opportunities and a chance to grow in their chosen field
- Regular feedback on how both they and the company are doing
- A chance to contribute directly to the organization and be recognized for doing so
- Flexible work schedules that recognize their need for work/life balance
- A good salary or wage and an opportunity to increase it over time
- Benefits tailored to their individual needs

## Key strategies

Good retention starts from the time you hire employees to the time they leave your company. See how tweaking some of your employment practices can have a big impact on employee retention:

- **Recruitment and hiring.** It is well worth spending time and effort on recruiting. When there's a good match between employees and your organization, retention is

less likely to be an issue.

• **Orientation and onboarding.** Again, it's worth having good practices in place. Treating employees right in the critical early stages of employment has been proven to enhance retention.

• **Training and development.** Training and development are key factors in helping employees grow with your company and stay marketable in their field.

• **Performance evaluation.** When employees know what they're doing well and where they need to improve, both they and your organization benefit.

• **Pay and benefits.** While today many employees tend to rate factors such as career development higher than pay, good pay and benefits still count.

• **Internal communication.** Effective communication can help ensure that employees want to stay with your company. Employees need to know—and be reminded on a regular basis—how the organization is doing and what they can do to help.

• **Termination and outplacement.** Employees who leave on good terms are much more likely to recommend your company, and in doing so, help you attract and retain future employees.

## Engage employees to increase retention

Engaging your employees—that is, making sure that they are committed and productive in their work—can benefit you as much as it benefits employees.

If you hire the right employees, chances are good they'll



be engaged—committed to your business and happy in their work. But to ensure ongoing engagement, you as an employer must play a major role, particularly when it comes to communication. Consider these five strategies:

- **Be clear on what your business stands for.** Your company's mission and vision and brand must be front and center in everything you do.
- **Communicate well and often.** Your employees need to know—on a continuous basis—how both they and your company are doing.
- **Understand generational differences.** To get the best out of all your employees, know what motivates different generations.
- **Find out what your employees need.** Ask your employees on a regular basis how they're doing, and be ready to follow up on their input.
- **Empower all employees to do their best.** Provide the leadership, resources, and training your employees need to realize their potential.

Understanding what engages employees can help during all phases of the employment cycle—from recruitment to training to performance assessment and beyond. It's also much easier to retain employees who are engaged and committed to your company's success. \*

**MGM DESIGN**

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2-Time Chamber of Commerce Member Of The Year

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# Arizona will again require people to look for work to receive unemployment benefits

**Ryan Randazzo** Arizona Republic

Published 10:40 a.m. MT May 3, 2021 | Updated 4:59 p.m. MT May 3, 2021

[View Comments](#)



People who want to collect unemployment benefits in Arizona will once again need to actively search for work to get them following an executive order Gov. Doug Ducey issued Monday.

In March 2020, Ducey waived the so-called "work search" requirement because of the COVID-19 pandemic, which made it hard or impossible for people to find work as businesses largely shut down.

But with employers having trouble filling some jobs and the relative ease of obtaining a COVID-19 vaccination today, people will again need to be in the job market to collect public benefits in Arizona.

The Arizona Department of Economic Security will enforce the reinstated requirement the week of Sunday, May 23, according to the Governor's Office. The department said Monday it will reach out to people receiving benefits to let them know when they need to begin meeting the job-search requirements.



The Arizona Department of Economic Security will enforce the reinstated job application requirement the week of Sunday, May 23, according to the Governor's Office. *Getty Images*

# Yuman to host 'The Money Machine'

## Founder of Weld Like a Girl to explore trades on JUL-TV show

BY RACHEL ESTES  
SUN STAFF WRITER

Perhaps best known as the face and (wo)manpower behind Weld Like A Girl, Yuma's Shanen Aranmor is becoming accustomed to an additional title: host and executive director of JUL-TV's "The Money Machine." Slated to premiere May 8 on Apple TV, Hulu and Roku, the show will expose viewers to the "endless possibilities of cool careers" that exist in the trades.



LOANED PHOTO

"THE MONEY MACHINE" IS SLATED to premiere May 8 on Apple TV, Hulu and Roku, the show will explore the array of lucrative career opportunities within the five sectors of skilled trades – welding, plumbing, electrical, automotive and construction – that exist across the country.

"I can't say it's the craziest thing I've ever done, because that's how I roll – but it's definitely not something I expected," Aranmor said.

According to Aranmor, the idea of hosting "The Money Machine" was initially pitched to her by Tom Julian, president of JUL-TV. Via LinkedIn, Julian explained the show was still in development, which meant Aranmor would have some sway in its direction. For the first few episodes, she won't just be the show's host, but a writer and co-producer as well.

The vision behind the "The Money Machine," Aranmor said, closely aligns with the vision she has for her own business: to make individuals increasingly aware of the existing opportunities in the trades and present opportunities to explore those career options.

"The whole thing at Weld Like

A Girl is you walk in thinking you can't do this and walk out knowing that you can," she said. "My question then is, 'Well, what else can you do?' Because you might have been told 'You have these three career options' when there are thousands of career options. Some you probably haven't

SEE MONEY/A5



LOANED PHOTO

AS THE HOST AND EXECUTIVE director of JUL-TV's "The Money Machine," Weld Like A Girl founder and chief wellness welder Shanen Aranmor is setting out to "make the trades cool again."

<https://www.yumanews.com/2024/05/06/yuman-to-host-the-money-machine/>

# Joshua Buxton 2014 CDL Graduate





# OJT 75% Reimbursement

**ARIZONA@WORK™**

YUMA COUNTY

A proud partner of the americanjobcenter network



Come learn how employment training opportunities can help your business reduce labor costs!

Join us for a  
**LIVE WEBINAR**  
Friday,  
04.23.21  
@ 3:30 PM  
Register at [events.ypic.com](http://events.ypic.com)

**SAVE up to 75% on wages for new hires through OJT reimbursements.**

## On-the-Job Training (OJT)

Is a "hire-first" program. Employer agrees to hire, train, and retain the individual upon successful completion of the training program.

- Businesses may be reimbursed for up to 75% of the new employee's wages and the extraordinary costs of the training
- Workers have the opportunity to earn and learn

## Qualifying OJT Applicants

- Applicants who are pre-qualified by our office and referred to you

**Example**  
\$12.15 / Hr. Position  
• Company pays \$11,000+ in wages up to six months  
• Establishing an OJT for up to six months or up to 1,040 hrs. (whichever comes first) may result in a savings of an average of \$8,000

\*Example only. Actual cost savings will depend on hourly pay and length reimbursement percentage of an approved OJT.

## Paid Internships & Work Experiences (WEX)

A Paid Internship or WEX provides a job seeker the opportunity to build skills and gain work experience while at the same time providing the business an intern whom will work at their company at no cost to the business. Internships or WEXs can last up to 15 weeks, 40 hours per week.

In collaboration with



**Greater Yuma**  
ECONOMIC DEVELOPMENT CORP


## For more information:

ARIZONA@WORK - Yuma County  
Business Annex  
3850 W 16th St. Suite B  
Yuma, AZ 85364  
Phone: (928) 329-0990  
TTY: (928) 329-6466  
[BSO@ypic.com](mailto:BSO@ypic.com)

ARIZONA@WORK helps businesses throughout the State with employment training programs to meet their workforce needs at little to no cost.

Equal Opportunity Employer/Program. Auxiliary aids and services are available upon request to individuals with disabilities. Program funded by the US Department of Labor.

# Yuma County In-Demand Industries & Occupations



NAICS Code(s)	Industry Title
11	Agriculture, Forestry, Fishing, and Hunting
22	Renewable Energy
23	Construction
31-33	Manufacturing
48-49	Transportation and Warehousing
54	Professional, Scientific and Technical Services
56	Administrative and Waste Services
62	Healthcare and Social Assistance
72	Accommodation and Food Services
81	Other Services (except Public Administration)
92	Public Administration

Source: Yuma County Workforce Development 4 Year Plan 2020-2023, Office of Economic Opportunity

SOC Code *	Occupation Title	NAICS Code(s)	Industry Title
46-2099	Agriculture Workers, All Other	11	Agriculture, Forestry, Fishing, and Hunting
47-2231	Solar Photovoltaic Installers	22	Renewable Energy
49-9021	Heating, Air Conditioning & Refrigeration, Mechanics/Installers	23	Construction
47-2711	Electricians	23	Construction
47-3019	Helpers, Construction Trades	23	Construction
17-3029	Manufacturing Production Technicians	31-33	Manufacturing
53-3032	Heavy and Tractor-Trailer Truck Drivers	48-49	Transportation and Warehousing
15-1150	Computer User Support Specialist	54	Professional, Scientific, and Technical Services
15-1212	Information Security Analysts	54	Professional, Scientific, and Technical Services
23-2011	Paralegal and Legal Assistance	54	Professional, Scientific, and Technical Services
43-9061	Office Clerk, General	56	Administrative and Waste
21-1094	Community Health Worker	62	Healthcare
29-2042	Emergency Medical Technicians	62	Healthcare
31-1131	Nursing Assistants	62	Healthcare and Social Assistance
29-2072	Medical Records Specialist	62	Healthcare and Social Assistance
31-9092	Medical Assistant	62	Healthcare and Social Assistance
31-9097	Phlebotomist	62	Healthcare and Social Assistance
25-2011	Preschool Teachers	62	Healthcare and Social Assistance
36-2021	Food Preparation Workers	72	Accommodation and Food Services
49-3023	Automotive Service Technicians and Mechanics	81	Other Services (except Public Administration)
43-4050	Customer Service Representative	81	Other Services (except Public Administration)
33-3051	Police and Sheriff's Patrol Officers	92	Public Administration



YUMA COUNTY

Innovative Workforce Solutions

In collaboration with



**Employment Training Programs**

Program funded by the US Department of Labor – WIOA Title IB

## On the Job Training

**ADMINISTRATIVE SERVICES**  
**LOCAL EMPLOYER RECEIVED - ON THE JOB TRAINING CONTRACT HIRE/EMPLOYEE TIME SHEET**

Part 1: **EMPLOYEE** Name: [Redacted] Title: [Redacted]  
 Employer: [Redacted] Address: [Redacted]  
 Phone: [Redacted] Fax: [Redacted]

Part 2: **EMPLOYER** Contract No.: [Redacted] Contract Start Date: [Redacted] Contract End Date: [Redacted]

\*Hours which differ from those listed on this sheet are the responsibility of the employee.

Month	Hours	Days	Hours	Days	Hours	Days	Hours	Days	Hours	Days	Hours	Days
01/2024	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
02/2024	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
03/2024	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
04/2024	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
05/2024	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

**NOTE: Timesheet due on the 5th of each month.**

Administrative User Only	
Contract Cost	Contract Hours
Previous Balance	Previous Balance
Monthly Rate	Reimbursable Hours
Invoice Amount	Balance
Balance	Balance

**TRAINEE EVALUATION**

1. Training  
 2. Training Support  
 3. Mentorship  
 4. Attendance  
 5. Punctuality  
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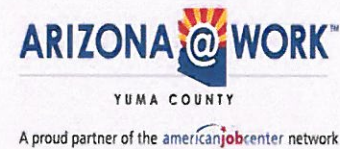
99. Job to be done  
 100. Job to be done

- The worksite Supervisor is responsible for completing the monthly timesheet.
- The Business Services Consultant will meet with you once a month to go over the Trainees evaluation and address questions and/or concerns.
- By signing you agree that the information entered on their time sheet is correct.
- Overtime is not reimbursed.

A Zoom meeting grid with 16 participants. The participants are: Veronica Zulu, Patrick Goetz, Moises Pimentel, Ryan Barbo, Michelle Nov..., Mariana Martinez, Jessica Oliver, Nidia Herrera, Graciela Yulita, Anna Memmer, Lalenia Olin, Juan G, Carol Pilon, Karime Hayer, Jedaha, and Carol Pilon.

## Employer Success Stories

“



*The process sounds too good to be true when we learned about it, and we finally got our first experience with an On-the-Job-Training in March, 2018. We were so happy with the success that we started taking advantage of other programs as well such as, the internships.*

Recently, we hired another participant through the On-the-Job Training program, and she has been a terrific addition to our team. I wish we could get another five participants like her. Her family is overseas, and she hasn't seen them in years. Her previous job experiences have only been a part time job as a janitor. She confided in me and said that this is the first time she has ever had a full time job and it has allowed her save enough money to visit her family by the end of the year.

The On-the-Job Training's are great opportunities to whoever is willing to learn something new. It's an opportunity for us as company to train them how to work in this industry."

**BLANCA GARZA**

Plant Manager



Equal opportunity employer / program. Auxiliary aids and services are available upon request to individuals with disabilities.  
Funded by the US Department of Labor.

## Employer Success Stories

“



A proud partner of the [americanjobcenter](#) network

Arizona@Work and Shaw are bound together by a common vision to create a better future for our people, for our company, our customers, and for our community. We are combining our efforts to recruit talented and ambitious individuals who are creating a culture of learning, growth and teamwork. The On The Job Training program is giving our new hires hands on skill learning and is also preparing them for future opportunities. We've seen them grow and some are already being promoted to bigger roles. We are extremely proud of their hard work and dedication!"



**ELVIA BUSTAMANTE**

*HR Generalist*



Equal opportunity employer / program. Auxiliary aids and services are available upon request to individuals with disabilities.  
Funded by the US Department of Labor.

# City of Somerton Presentation



5/4/21

YUMA COUNTY

Innovative Workforce Solutions

Nidia Herrera  
Executive Director

Patrick Goetz  
Operations Director

Program funded by the US Department of Labor - WIOA Title II



Council Members



ARIZONA@WORK YUMA

0:00 / 1:11:01



# RAPID RESPONSE UPDATE

MARLANA MARTINEZ

EMPLOYER ENGAGEMENT & RAPID RESPONSE COORDINATOR



YUMA COUNTY





## 2021 Layoffs & Closures

### Company

### Employees Dislocated

**Carters** (Children's Clothes)

8

**Yuma School of Beauty**

4

Total

Closures

Layoffs

**RECRUITMENTS**  
&  
**COMMUNITY OUTREACH**


**MARIANA MARTINEZ**

**EMPLOYER ENGAGEMENT & RAPID RESPONSE COORDINATOR**









**YUMA COUNTY**









## Come Build with Us!!!












**Come Join Our Team!**

- Great Work Environment
- Competitive Pay
- General Laborers Starting at \$16.00/hr
- Skilled Craft Workers Starting at \$19.00/hr
- Plenty of Hours
- Looking for Seasonal and Full-Time Employees
- Apply at: [www.wadscop.com/careers](http://www.wadscop.com/careers)
- Email: [tj@wadscop.com](mailto:tj@wadscop.com)
- Phone: 801-660-0938
- Email: [bob@wadscop.com](mailto:bob@wadscop.com)
- Phone: 801-668-0918
- #RLWBUILDSUTAH
- #RLWROCKS
- Visit our YouTube Channel: [Ralph L. Wadsworth](#)

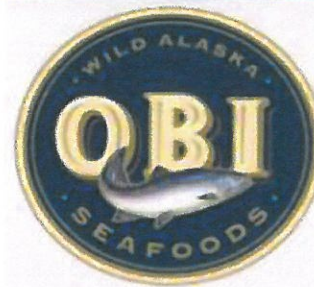


YUMA COUNTY  
A proud partner of the [Arizona@Work](#) network

**Onsite Interviews will be conducted April 16th, 2021 at 10:00 AM**  
3850 W 16th St. Suite B Yuma, AZ 85364

To schedule your interview go to [www.events.ypic.com](http://www.events.ypic.com) and call Bob at (801) 668-0918

Equal Opportunity Employer/Program-auxiliary aids and services are available upon request to individuals with disabilities.  
Program funded by the United States Department of Labor



# VIRTUAL HIRING EVENT!

## SEAFOOD PROCESSORS

- THIS IS AN HOURLY POSITION THAT IS ELIGIBLE FOR OVERTIME PAY. IN ALASKA, OVERTIME IS ONE AND ONE-HALF TIMES THE REGULAR HOURLY RATE AND IS PAID FOR HOURS WORKED OVER 8 HOURS IN A DAY AND AFTER 40 HOURS ARE WORKED IN A WEEK.
- TRANSPORTATION IS PROVIDED FROM SEATTLE TO REMOTE WORK SITE. RETURN TRANSPORTATION TO SEATTLE IS PROVIDED UPON SUCCESSFUL COMPLETION OF EMPLOYMENT AGREEMENT.
- EXCELLENT BENEFITS AVAILABLE, INCLUDING MEDICAL, DENTAL, PRESCRIPTION, VISION PLANS, AND 401(K) RETIREMENT PLAN.

**THURSDAY**

**APRIL 22, 2021**

**TWO SESSIONS AVAILABLE:**

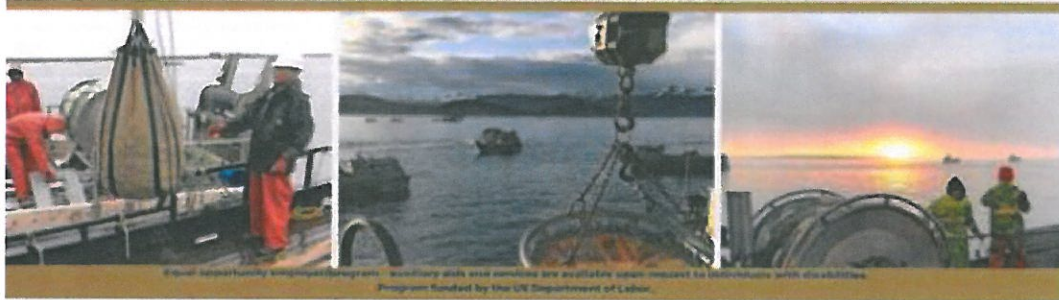
- 10:30 AM
- 3:30 PM

VIA 

PRE-REGISTER AT [EVENTS.YPIC.COM](https://events.ypic.com) & E-MAIL YOUR RESUME TO [BSO@YPIC.COM](mailto:BSO@YPIC.COM)



A proud partner of the  network



Equal Opportunity Employer Program. Auxiliary aids and services are available upon request to individuals with disabilities. Program funded by the US Department of Labor.

# VIRTUAL HIRING EVENT

## National General

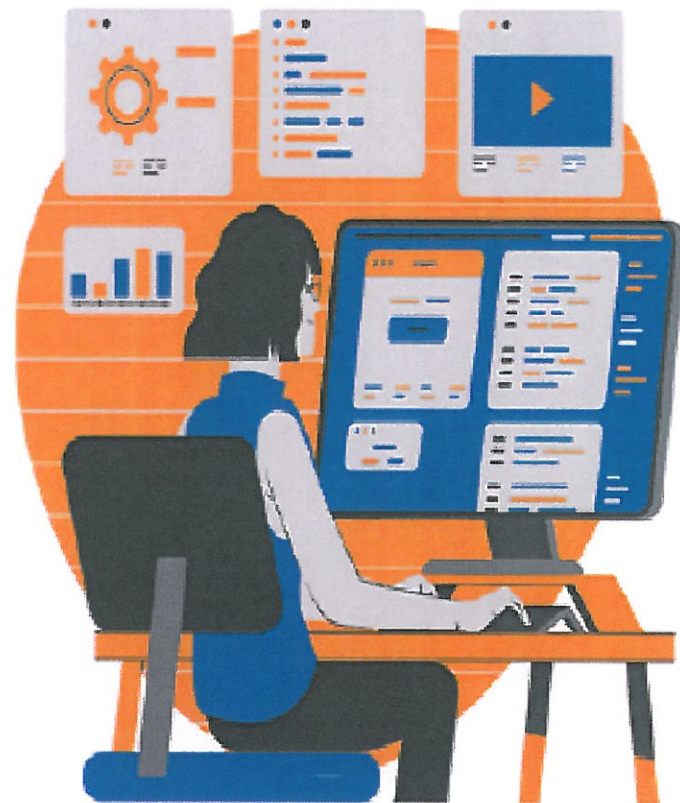


Insurance

Wednesday, April 28, 2021

10:30 AM & 3:30 PM 

\*Priority service provided to Veterans & Spouses of Veterans



### Insurance Operations Representative

*REMOTE*

To register visit [events.ypic.com](https://events.ypic.com) &  
e-mail resume to [bs0@ypic.com](mailto:bs0@ypic.com)

Presented by

**ARIZONA @ WORK™**  
YUMA COUNTY

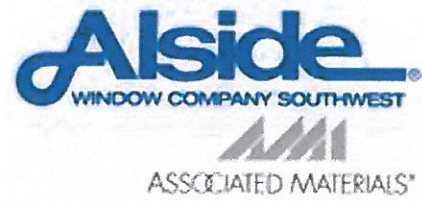
A proud partner of the [americanjobcenter](https://www.americanjobcenter.org/) network

Equal opportunity employer / program. Auxiliary aids and services are available upon request to individuals with disabilities.  
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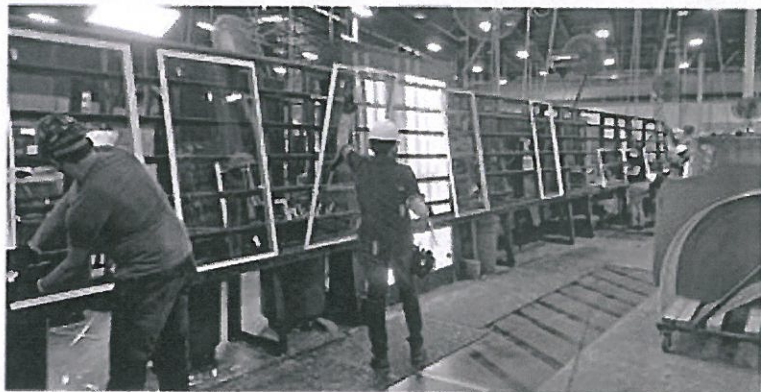
# ALSIDE Window Company Tour

4/16/21





# HIRING EVENT!



## NOW HIRING

### PRODUCTION OPERATORS

- For job description and its requirements visit [www.azjobconnection.gov](http://www.azjobconnection.gov)
- Job Order: #4243111

Come prepared for plant tour/job preview, and interview

- Full parts/piece
- No overtime shifts
- 40 hours per week
- Benefits:
  - Medical, Dental, Vision, Life, Disability, 401k
  - Paid Time Off

Wednesday, May 5, 2021  
8 A.M. to 1 P.M.  
7550 E. 30th Street  
Yuma, AZ 85365

- COVID-19 precautionary measures will be strictly enforced
- Masks will be required at all times

Presented By:



A proud partner of the [www.azjobconnection.gov](http://www.azjobconnection.gov) network

Event sponsored by Arizona @ Work. Profiling data and statistics are available and subject to the privacy policy of the Arizona @ Work network.



**ARIZONA @ WORK™**  
YUMA COUNTY  
 A proud partner of the *Arizona* Job Center network.



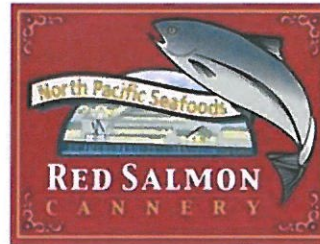
**JOIN ARIZONA@WORK-YUMA COUNTY REPRESENTATIVES**  
**ON MAY 8, 2021**  
**FROM 10:00AM-4:00PM**  
 AT  
**YUMA PALMS REGIONAL CENTER**  
**1305 YUMA PALMS PKWY, YUMA, AZ 85365**  
**VISIT OUR BOOTH FOR A CHANCE TO WIN A PRIZE!**

EQUAL OPPORTUNITY EMPLOYER. PROGRAM AUXILIARY AIDS AND SERVICES ARE AVAILABLE UPON REQUEST TO INDIVIDUALS WITH DISABILITIES.  
 FUNDED BY DEPARTMENT OF LABOR





# Summer work in **ALASKA**



**WE FLY, HOUSE, AND FEED YOU!**

Flights from PHX to Bristol Bay,  
AK



A proud partner of the americanjobcenter network

Come to our interviews in Yuma County!  
1453 N. Main St Suite 5  
San Luis, AZ 85336  
Friday, May 14, 2021  
9:00 AM – 3:00 PM

**Red Salmon Cannery**  
A Division of North Pacific Seafoods, Inc



Equal Opportunity Employer / Program. Auxiliary aids and services are available upon request to individuals with disabilities. Funded by the US Department of Labor.

## Short Season

Mid-June to First week of  
august

Average season lasts 4 to 8 weeks.

## FREE transportation, housing and food

- Flight from PHX to Naknek
- 3 meals a day
- Dorm-style housing

## WAGES

Starting Wage:

\$12.36 per hr

\$18.54 per OT hr



**For More Information:**

Ingles/Español

206-313-4585

GabrielaRodriguez@npsi.us



A proud partner of the americanjobcenter network

# Job Fair

Multiple employment opportunities available

Discover new opportunities and growth with Cocopah Indian Tribe

## May 24, 2021

## 9 AM to 3 PM

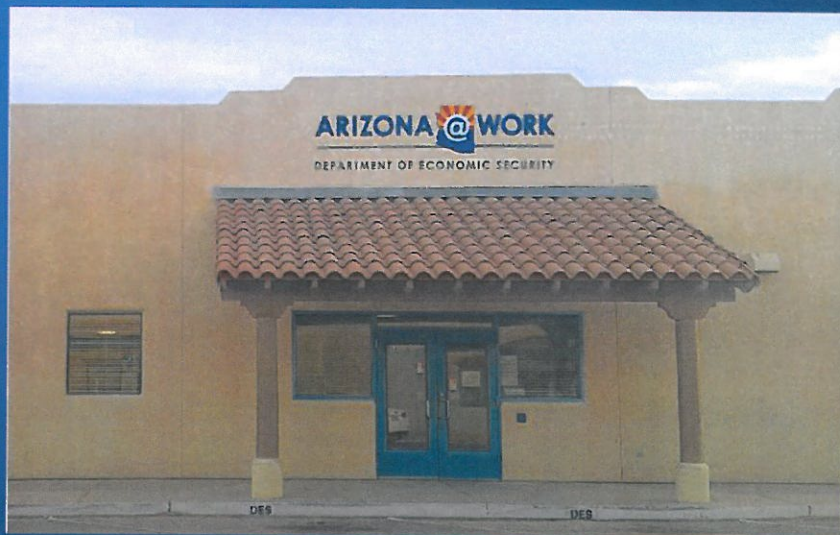
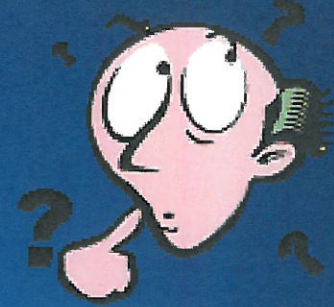
300 S. 13th Ave Yuma, AZ 85364  
MLK Jr. Neighborhood Center

COVID-19 precautionary measures will be strictly enforced.  
Masks will be required at all times.

Equal opportunity employer / program. Auxiliary aids and services are available upon request to individuals with disabilities.  
Funded by the US Department of Labor.



# QUESTIONS?



## 2020 Layoffs & Closures

<u>Company</u>	<u>Employees Dislocated</u>
<b>Strategic Security Corporation</b>	<b>64</b>
<b>Fruit Growers Supply</b>	<b>4</b>
<b>PAE Government Services / WARN</b> (Pending Protest)	<b>88</b>
<b>PEP Boys</b>	<b>11</b>
<b>Sunset Community Health</b>	<b>35</b>
<b>Amentum / WARN</b> (Pending Contact Renewal)	<b>36</b>
<b>Hooters</b> (Est)	<b>30</b>
<b>Yuma Regional Medical Center</b>	<b>34</b>
<b>Schwan's</b>	<b>7</b>
<b>Ironwood Assisted Living</b>	<b>14</b>
-----	
<b>Total</b>	<b>323</b>

### **Closures**

Layoffs

# Youth Services Monthly Report May 2021

Presented by  
Name: Juan F Castillo



# MONTHLY OVERVIEW

- Daily Meetings with Youth Manger
- Weekly Staff Meetings
- Weekly Leadership Meetings
- One-on-One Meetings with Staff
- TEAM Meeting- Weekly Huddle Meetings
- Business Service Weekly Meeting
- **Bi-Weekly Meetings with Executive Director**
- Disability Awareness Training
- **Youth Committee Meeting**
- Leveraging Federal COVID Funding
- LMI Hot Jobs / In-demand industry / In-demand occupations



# MONTHLY OVERVIEW

- **Southwest Town Hall Meeting**
- Business Management and Business Leadership COOP
- Account Access and Financial Education for Youth Participating in Employment Programs
- QPR Suicide Prevention Training
- Workforce GPS Event: State Recovery Strategies: A Peer Learning Opportunity
- **Phone Meeting with Mayor of Wellton**
- Youth Third Quarter Provider Meeting
- Yuma County HR Meeting
- Met with Regional Center For Border Health



# MONTHLY OVERVIEW

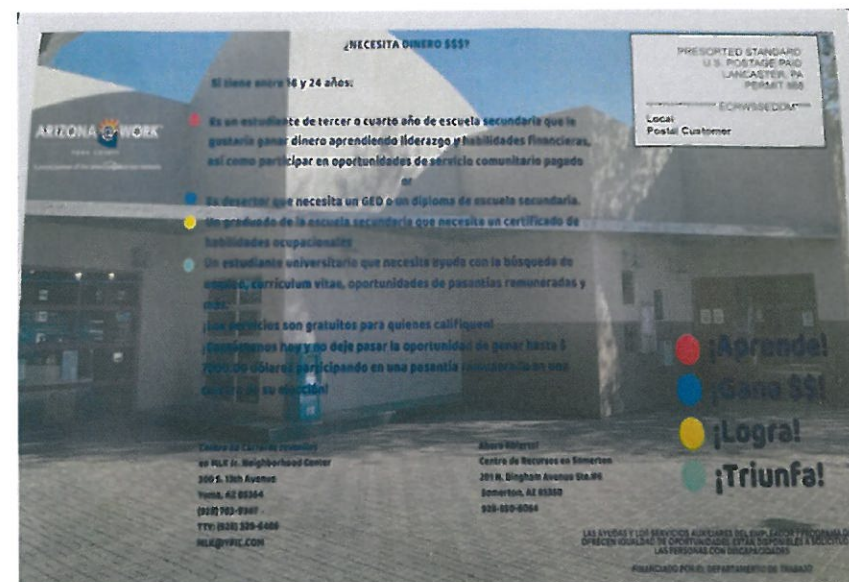
- Close Up Representatives
- Sign and Encrypt Email Training
- Emotional Intelligence for Supervisors Part I
- Teen Pregnancy Prevention Program
- Coalition to End Homelessness
- Evaluations
- **Meeting with City Manager from Wellton**





# OUTREACH

- Social Media (Facebook, Instagram, SnapChat, Tweeter)
- Weekly recruitment shout out
- Live FaceBook Event
- Food Bank
- Monthly Newsletter
- Postcards



**ARIZONA@WORK™**  
Innovative Workforce Solutions

# OUTREACH



- PPEP
- Kofa
- Charter High School
- Youth Advisory Group  
(THRIVE)
- Global Solutions

# COMMUNITY SERVICE

- Tuesday - Friday
- 8AM - 11:30ish



## 14 PROGRAM ELEMENTS

Service	Enrolled YTD	20/21 Goals
1. Tutoring, Study Skills Training, Instruction, and Dropout Prevention	44	70
2. Alternative Secondary School and Dropout Recovery Services	70	70
3. Paid and Unpaid Work Experience	96	200
4. Occupational Skills Training	77	180
5. Education Offered Concurrently with Workforce Preparation	0	20
6. Leadership Development Opportunities	30	50

# 14 PROGRAM ELEMENTS

<b>Service</b>	<b>enrolled</b>	<b>20/21 Goals</b>
7. Supportive Services	225	100%
8. Adult Mentoring	0	10
9. Follow-Up Services	398	100%
10. Comprehensive Guidance and Counseling	2	5
11. Financial Literacy Education	27	100



## 14 PROGRAM ELEMENTS

Service	Received	20/21 Goals
12. Entrepreneurial Training	1	5
13. Services that Provide Labor Market Information	103	325
14. Postsecondary Preparation and Transition Activities	216	325

# MLK CHECK-INS

	July	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	Total
<b>Adult</b>	7	6	5	2	2	0	5	2	5	1			<b>35</b>
<b>Youth</b>	57	68	70	78	56	55	36	59	72	71			<b>622</b>
<b>Youth In School</b>	4	2	15	23	23	11	4	13	22	18			<b>135</b>
<b>Veteran</b>	0	1	1	0	3	0	0	1	2	0			<b>8</b>
<b>Dislocated Worker</b>	13	19	11	11	8	8	11	15	15	9			<b>120</b>
<b>Seasonal</b>	0	5	2	7	1	2	0	2	1	2			<b>22</b>
<b>1:1 Orientation</b>	29	49	53	52	41	39	42	50	57	44			<b>456</b>
<b>Eligibility</b>	10	20	26	17	16	18	18	14	23	28			<b>190</b>
<b>TABE</b>	33	70	74	65	35	41	24	54	61	47			<b>504</b>
<b>TOTAL</b>	<b>153</b>	<b>240</b>	<b>257</b>	<b>255</b>	<b>185</b>	<b>174</b>	<b>140</b>	<b>210</b>	<b>258</b>	<b>220</b>	<b>0</b>	<b>0</b>	<b>2092</b>



# Youth Services

From Date: July 2020 To Date: March 2021

Enrollments	Youth
Projected	500
Year-to-Date	398





# Youth Services

From Date: July 2020 To Date: March 2021

Training Credentials	YTD	Currently Attending	2020/2021 Goals
Medical Office Specialist (Medical)	9	2	16
Commercial Driver License (CDL)	10	6	25
Certified Nursing Assistant (CNA)	13	4	38
GED's	2	23	70
High School Diploma (in-school youth)	6	26	70
Law Enforcement Training Academy (LETA)	5	2	2
Google IT Specialist	0	0	5
Dental Assistant Academi	0	1	1



# Youth Services

From Date: July 2020 To Date: March 2021

Training Credentials	YTD	Currently Attending	2020/2021 Goals
Child Care Development	0	0	2
Community Health Worker	0	0	2
Medical Billing and Coding	3	2	5
Arizona career Readiness Credential (ACRC)	0	21	40
Microsoft Office Specialist 2010, Excel, PP,	13	7	96
Phlebotomy	1	0	5
Apprenticeship	0	2	5



# Youth Services

From Date: July 2020 To Date: April 2021

Contract Services	YTD	Currently Attending	2020/2021 Goals
Work Experience (WEX)	87	30 (11)	200
On the Job Trainings (OJT)	12	11 (1)	10

## Job Placements

Year-to-Date	53		
Average Wage	\$12.73		



## SUCCESS STORIES



“Through my work experience, I was able to not only improve on my coding skills but I learned a whole new set of skills that opens my career options in the medical field. This experience has given me a wealth of knowledge that will be invaluable in my future.” -**Timothy Carey**

**ARIZONA@WORK™**  
Innovative Workforce Solutions

**Thank you!**

